



**WEST VALLEY WATER DISTRICT**  
**855 W. BASE LINE ROAD, RIALTO, CA 92376**  
**PH: (909) 875-1804**  
**WWW.WVWD.ORG**

**SPECIAL SAFETY AND TECHNOLOGY COMMITTEE MEETING**  
**AGENDA**

**Tuesday, September 2, 2025, 5:00 PM**

NOTICE IS HEREBY GIVEN that West Valley Water District has called a meeting of the Safety and Technology Committee to meet in the Administrative Conference Room, 855 W. Base Line Road, Rialto, CA 92376.

**BOARD OF DIRECTORS**

**Vice President Daniel Jenkins**  
**Director Kelvin Moore**

**Members of the public may attend the meeting in person at 855 W. Base Line Road, Rialto, CA 92376, or you may join the meeting using Zoom by clicking this link: <https://us02web.zoom.us/j/8402937790>. Public comment may be submitted via Zoom, by telephone by calling the following number and access code: Dial: (888) 475-4499, Access Code: 840-293-7790, or via email to [administration@wvwd.org](mailto:administration@wvwd.org).**

**If you require additional assistance, please contact [administration@wvwd.org](mailto:administration@wvwd.org).**

## **CALL TO ORDER**

## **PUBLIC PARTICIPATION**

Any person wishing to speak to the Board of Directors on matters listed or not listed on the agenda, within its jurisdiction, is asked to complete a Speaker Card and submit it to the Board Secretary, if you are attending in person. For anyone joining on Zoom, please wait for the Board President's instruction to indicate that you would like to speak. Each speaker is limited to three (3) minutes. Under the State of California Brown Act, the Board of Directors is prohibited from discussing or taking action on any item not listed on the posted agenda. Comments related to noticed Public Hearing(s) and Business Matters will be heard during the occurrence of the item.

Public communication is the time for anyone to address the Board on any agenda item or anything under the jurisdiction of the District. Also, please remember that no disruptions from the crowd will be tolerated. If someone disrupts the meeting, they will be removed.

## **DISCUSSION ITEMS**

1. Updates to the Safety and Technology Committee
2. August 4, 2024 Meeting Minutes
3. Security Camera System Expansion and Integration Project

## **ADJOURN**

### **Please Note:**

**Material related to an item on this Agenda submitted to the Committee after distribution of the agenda packet are available for public inspection in the District's office located at 855 W. Baseline, Rialto, during normal business hours. Also, such documents are available on the District's website at [www.wvwd.org](http://www.wvwd.org) subject to staff's ability to post the documents before the meeting.**

**Pursuant to Government Code Section 54954.2(a), any request for a disability-related modification or accommodation, including auxiliary aids or services, in order to attend or participate in the above-agendized public meeting should be directed to the Acting Board Secretary, Paola Lara, at least 72 hours in advance of the meeting to ensure availability of the requested service or accommodation. Ms. Lara may be contacted by telephone at (909) 875-1804 ext. 702, or in writing at the West Valley Water District, P.O. Box 920, Rialto, CA 92377-0920.**

### **DECLARATION OF POSTING:**

**I declare under penalty of perjury, that I am employed by the West Valley Water District and posted the foregoing Agenda at the District Offices on August 28, 2025.**

*Paola Lara*

**Paola Lara, Acting Board Secretary**

**MINUTES**  
**SAFETY AND TECHNOLOGY COMMITTEE MEETING**  
**of the**  
**WEST VALLEY WATER DISTRICT**  
**August 4, 2025**

**I. CALL TO ORDER**

Chair Jenkins called the meeting to order at 5:00 p.m.

<b>Attendee Name</b>	<b>Present</b>	<b>Absent</b>	<b>Late</b>	<b>Arrived</b>
Kelvin Moore	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Dan Jenkins	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
John Thiel	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Linda Jadeski	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Jon Stephenson	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Albert Clinger	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

**II. PUBLIC PARTICIPATION**

Chair Jenkins inquired if anyone from the public would like to speak. No requests were received, therefore Chair Jenkins closed the public comment period.

**III. DISCUSSION ITEMS**

**1. Updates to the Safety and Technology Committee.**

Director of Technical Services Stephenson provided an update on physical security, indicating the security assessments for each site are still being completed. Additionally, staff is reviewing the quotes received to consolidate the burglar alarm system and access control system into the security camera system and add security cameras to 11 remote sites, and a recommendation will be brought to the next committee meeting.

Mr. Stephenson provided additional updates including that staff from Operations and IT attended the ERNIE Cybersecurity Working Group meeting which focused on operational technology; FEMA has released the funds to CalOES for the State & Cybersecurity Grant Program which will reimburse \$250,000 of the total cost for the SCADA Master Plan; IT continues to work with iPaySmart to refine the process and address any issues that arise; staff attended a meeting hosted by ISLE Utilities discussing the use of AI, and how to collaborate with other water agencies on understanding and implementing AI into daily operations; and Spectrum has provided a revised completion date for early August for the fiber internet at Roemer as they are still awaiting permits.

WVWD

Minutes: 8/4/25

General Manager Thiel reported that we are currently evaluating our needs and options for advancing our asset management program.

**2. July 7, 2025 Meeting Minutes**

The Committee approved the minutes.

**3. Approve a Three (3) Year Office 365 Licensing Agreement with Microsoft**

Director of Technical Services Stephenson presented the staff report. Staff was directed to present the item at the next Board meeting for approval.

<b>RESULT:</b>	<b>REFERRED TO BOARD</b>
<b>Next: 8/7/2025 6:00 PM</b>	

**IV. ADJOURN**

Chair Jenkins adjourned the meeting at 5:28 p.m.

**ATTEST:**

\_\_\_\_\_  
**Paola Lara, Acting Board Secretary**

Minutes were approved on \_\_\_\_\_ by the Safety and Technology Committee of the West Valley Water District.

WVWD

Minutes: 8/4/25



## STAFF REPORT

**DATE:** September 2, 2025  
**TO:** Safety and Technology Committee  
**FROM:** Jon Stephenson, Director of Technical Services  
**SUBJECT:** Security Camera System Expansion and Integration Project

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### **STRATEGIC GOAL:**

Strategic Goal 1 - Manage and Deliver a Safe, Reliable, and Sustainable Water Supply

E. Ensure Operational Continuity through Comprehensive Physical and Cyber Security

### **MEETING HISTORY:**

N/A

### **BACKGROUND:**

Over the past few years, West Valley Water District, ("District"), has experienced an increase in security incidents, such as vandalism and theft. A team of staff from Operations, IT, and management developed a list of key requirements for implementing a security camera system. Those requirements included, but were not limited to: smart motion/person detection; the ability to send notifications to designated staff; remote access capability for multiple users; the ability to define granular user access; simple to use; scalable for remote sites; and capable of two-way audio. In addition to those requirements, there were two regulatory requirements that guided staff's assessment of security camera systems. First, the National Defense Authorization Act, ("NDAA"), that was in effect at the time, prohibited the District from using security camera equipment from a list of specific manufacturers, (due to national security concerns), in order to qualify for federal grants. Second, CA Govt Code § 53160 requires special districts to retain routine security video recordings for one (1) year.

Staff evaluated four (4) camera systems through a series of vendor demos and 30 day trials, and determined that Verkada security cameras best met the District's needs. Verkada's system met the requirements listed above, and also offered the potential for future integration with the District's access control systems and burglar alarm systems. Several Verkada security cameras were purchased for installation at headquarters and at the Oliver P. Roemer Water Filtration Facility, ("Roemer").

After the initial installation to address some immediate needs, staff developed a list of sites that have experienced a higher rate of incidents and/or have other high risks. Based on that list, staff developed requirements for the number and types of security cameras for each site. Staff also developed a list of requirements for integrating the access control system and burglar alarm system at headquarters and Roemer.

## **DISCUSSION:**

Verkada does not sell their equipment directly; they use authorized partners to sell their products and to install them. So, although Verkada as the manufacturer is a single source vendor, staff piggy backed on the California Multiple Award Schedule (CMAS) Number 3-23-01-1017, Supplement Number 16, which requires their authorized partners to meet minimum discounts for the hardware and licensing. Staff engaged three (3) authorized partners to participate in a mandatory site walk.

Access Tech Security submitted quotes totaling \$550,649.58, which is included as **Attachment A**. Safe and Sound Security submitted quotes totaling \$381,393.29, which is included as **Attachment B**. WCC Technologies Group submitted quotes totaling \$386,930.32, which is included as **Attachment C**. Only Safe and Sound submitted a total that is under the total budgeted funding. WCC Technologies Group was slightly higher than the budgeted funding, and Access Tech Security was significantly higher.

With both Safe and Sound Security and WCC Technologies Group being so close in their total quotes, staff took a close look at potential differentiators between the two to determine if the difference might be due to the quality of other ancillary equipment. Several of the sites will require solar power systems; the quotes from Safe and Sound Security included a 225W system, while the quotes from WCC Technologies Group included a 100w system. The quotes from Safe and Sound Security for the access control system and burglar alarm system included backup batteries and cellular communication backups. The quotes from WCC Technologies Group did not. Safe and Sound Security submitted the lowest overall quote with higher quality equipment and a more complete solution. Therefore, staff recommends awarding the project to Safe and Sound Security.

There were several iterations of the quotes and staff has identified a few minor modifications that need to be made to the quote included as **Attachment B**. Those changes should have a minimal impact on the total cost, and should result in a minor decrease. Additionally, staff needs to do some additional work to incorporate the detailed scopes of work for each site and the timelines into the District's Standard Public Works Agreement.

## **FISCAL IMPACT:**

The FY 2026 Capital Budget includes funding of \$382,292 for this project, (W23013).

## **REQUESTED ACTION:**

Forward a recommendation to the Board of Directors to approve awarding the Security Camera System Expansion and Integration Project to Safe and Sound Security, with the understanding that a few minor tweaks are expected and will be made in the final version that is presented to the Board of Directors.

## **Attachments**

[Attachment A - Access Tech Security.pdf](#)

[Attachment B - Safe and Sound Security.pdf](#)

[Attachment C - WCC Technologies Group.pdf](#)

# **Attachment A**

**Access Tech Security**

**\$550,649.58**



Access Tech Security

License #: 977166  
1761 E. Washington Blvd.  
Pasadena, California 91106  
access.tech

Estimate #1143

West Valley Water District

Date: Aug 18, 2025  
Expiration Date: Jul 23, 2025  
Status: Estimate

Item	Unit Price	Quantity	Amount
Little Alder Reservoir			\$20,146.59
CD53-2TBE-HW	\$3,119.20	1	\$3,119.20
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Solar Power Kit	\$2,277.00	1	\$2,277.00
Renogy Solar Power Kit			
Outdoor Light Kit 16k Lumens	\$300.00	2	\$600.00
Outdoor Light Kit 16k Lumens			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
LIC-CAM-3Y-CAP	\$439.20	1	\$439.20
3-Year Camera License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20



Item	Unit Price	Quantity	Amount
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$9,975.00	1	\$9,975.00
Labor for camera pole and Verkada wireless gateway installation. Includes Cat6 cabling from pole to gateway, equipment mounting, and final testing. Installation of solar panel and Lumens light. Includes scissor lift usage and miscellaneous installation materials.			
Bonding Fee & Licenses	\$270.00	1	\$270.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$669.39	1	\$669.39

Big Alder Reservoir			\$26,856.09
CD53-2TBE-HW	\$3,119.20	2	\$6,238.40
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Solar Power Kit	\$2,277.00	1	\$2,277.00
Renogy Solar Power Kit			
Outdoor Light Kit 16k Lumens	\$300.00	2	\$600.00
Outdoor Light Kit 16k Lumens			
LIC-CAM-3Y-CAP	\$439.20	2	\$878.40
3-Year Camera License, Capacity Increase			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20

Item	Unit Price	Quantity	Amount
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$12,830.00	1	\$12,830.00
Install Verkada camera and wireless bridge. Run Cat6 to bridge and gateway. Installation of solar power kit and lumens light. Use of lift and outdoor-rated install materials.			
Bonding Fee & Licenses	\$345.00	1	\$345.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$890.49	1	\$890.49

Reservoir 2-4			\$23,996.39
CD53-2TBE-HW	\$3,119.20	1	\$3,119.20
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Solar Power Kit	\$2,277.00	1	\$2,277.00
Renogy Solar Power Kit			
Outdoor Light Kit 16k Lumens	\$300.00	2	\$600.00
Outdoor Light Kit 16k Lumens			
LIC-CAM-3Y-CAP	\$439.20	1	\$439.20

Item	Unit Price	Quantity	Amount
3-Year Camera License, Capacity Increase			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$13,700.00	1	\$13,700.00
Install camera and gateway with dedicated Cat6 runs to comms box. Install of lumens light kit. Misc mounting and weatherproofing materials included.			
Bonding Fee & Licenses	\$375.00	1	\$375.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$689.19	1	\$689.19

Well 18A			\$29,313.47
CH52-8TBE-HW	\$10,159.20	1	\$10,159.20
CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Outdoor Light Kit 16k Lumens	\$301.00	2	\$602.00
Outdoor Light Kit 16k Lumens			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20

Item	Unit Price	Quantity	Amount
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
LIC-CAM-MLT4-3Y-CAP	\$1,319.20	1	\$1,319.20
3-Year Four-Camera Multisensor License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$13,050.00	1	\$13,050.00
Pole, light, and camera installation, gateway configuration, and structured cabling work. Includes power termination and lift use.			
Bonding Fee & Licenses	\$360.00	1	\$360.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$1,026.27	1	\$1,026.27

Well 42			\$24,161.24
CD53-2TBE-HW	\$3,119.20	2	\$6,238.40
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Outdoor Light Kit 16k Lumens	\$300.00	2	\$600.00
Outdoor Light Kit 16k Lumens			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20

Item	Unit Price	Quantity	Amount
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
LIC-CAM-3Y-CAP	\$439.20	2	\$878.40
3-Year Camera License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$12,600.00	1	\$12,600.00
Install of Verkada camera gateway. Run Cat6 back to bridge. Includes misc hardware, testing, and labeling.			
Bonding Fee & Licenses	\$345.00	1	\$345.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$702.64	1	\$702.64
<b>Rialto Well 6</b>			<b>\$19,605.75</b>
CD53-2TBE-HW	\$3,119.20	1	\$3,119.20
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Outdoor Light Kit 16k Lumens	\$300.00	1	\$300.00
Outdoor Light Kit 16k Lumens			
LIC-CAM-3Y-CAP	\$439.20	1	\$439.20

Item	Unit Price	Quantity	Amount
3-Year Camera License, Capacity Increase			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$12,200.00	1	\$12,200.00
Verkada camera pole install, wireless bridge configuration. Run and terminate cabling. Final system test included.			
Bonding Fee & Licenses	\$330.00	1	\$330.00
<div>• Bid Bond</div> <div>• Performance Bond</div> <div>• License Fees</div>			
Tax	\$420.55	1	\$420.55
Well 30			\$29,082.10
CH52-8TBE-HW	\$10,159.20	1	\$10,159.20
CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Outdoor Light Kit 16k Lumens	\$300.00	2	\$600.00
Outdoor Light Kit 16k Lumens			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20

Item	Unit Price	Quantity	Amount
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
LIC-CAM-MLT4-3Y-CAP	\$1,320.00	1	\$1,320.00
3-Year Four-Camera Multisensor License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$12,850.00	1	\$12,850.00
Install Verkada camera and gateway. Run low-voltage Cat6 wiring, terminate and test. Includes misc mounting and configuration.			
Bonding Fee & Licenses	\$330.00	1	\$330.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$1,026.10	1	\$1,026.10

Well 15			\$28,481.30
CH52-8TBE-HW	\$10,159.20	1	\$10,159.20
CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Outdoor Light Kit 16k Lumens	\$300.00	2	\$600.00
Outdoor Light Kit 16k Lumens			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20

Item	Unit Price	Quantity	Amount
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
LIC-CAM-MLT4-3Y-CAP	\$1,319.20	1	\$1,319.20
3-Year Four-Camera Multisensor License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$12,250.00	1	\$12,250.00
Install camera and wireless bridge. Run power and Cat6 cabling to nearby comms point. Test all connections.			
Bonding Fee & Licenses	\$330.00	1	\$330.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$1,026.10	1	\$1,026.10

Well 2			\$19,976.00
CD53-2TBE-HW			
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	\$3,119.20	1	\$3,119.20
GC31-E			
Outdoor Cellular Gateway	\$1,039.20	1	\$1,039.20
LIC-GC-3Y-CAP			
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$679.20	1	\$679.20
LIC-CAM-3Y-CAP			
	\$439.20	1	\$439.20



Item	Unit Price	Quantity	Amount
3-Year Camera License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$12,880.00	1	\$12,880.00
Camera and gateway installation with full wiring, programming and setup. Use of scissor lift and supporting hardware.			
Bonding Fee & Licenses	\$345.00	1	\$345.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$395.80	1	\$395.80

Lord Ranch			\$43,722.22
CH52-8TBE-HW	\$10,159.20	2	\$20,318.40
CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max			
GC31-E	\$1,039.20	2	\$2,078.40
Outdoor Cellular Gateway			
Outdoor Light Kit 16k Lumens	\$300.00	1	\$300.00
Outdoor Light Kit 16k Lumens			
LIC-GC-3Y-CAP	\$679.20	2	\$1,358.40
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
LIC-CAM-MLT4-3Y-CAP	\$1,319.20	2	\$2,638.40

Item	Unit Price	Quantity	Amount
3-Year Four-Camera Multisensor License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$13,650.00	1	\$13,650.00
Install camera, gateway, and light. Run necessary Cat6 to panel. Configure and test devices. Lift included.			
Bonding Fee & Licenses	\$375.00	1	\$375.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$1,925.22	1	\$1,925.22
Linden Yard			\$24,350.60
CD53-2TBE-HW	\$3,119.20	1	\$3,119.20
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
GC31-E	\$1,039.20	1	\$1,039.20
Outdoor Cellular Gateway			
Outdoor Light Kit 16k Lumens	\$300.00	1	\$300.00
Outdoor Light Kit 16k Lumens			
Solar Power Kit	\$2,277.00	1	\$2,277.00
Renogy Solar Power Kit			
LIC-GC-3Y-CAP	\$679.20	1	\$679.20

Item	Unit Price	Quantity	Amount
3-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase			
LIC-CAM-3Y-CAP	\$439.20	1	\$439.20
3-Year Camera License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$14,405.00	1	\$14,405.00
Deploy camera and pole setup, with cabling and connection to existing network infrastructure. Includes misc install materials and lift usage.			
Bonding Fee & Licenses	\$405.00	1	\$405.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$608.40	1	\$608.40

Parshall Flume			\$18,479.60
CD53-2TBE-HW	\$3,119.20	2	\$6,238.40
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
UBNT PTP	\$350.00	2	\$700.00
Point to point wireless access			
Outdoor Light Kit 16k Lumens	\$300.00	3	\$900.00
Outdoor Light Kit 16k Lumens			
LIC-CAM-3Y-CAP	\$439.20	2	\$878.40

Item	Unit Price	Quantity	Amount
3-Year Camera License, Capacity Increase			
BZ11-HW	\$639.20	1	\$639.20
BZ11 Horn Speaker			
LIC-BZ-3Y-CAP	\$439.20	1	\$439.20
3-Year Horn Speaker License, Capacity Increase			
Labor, Materials, and Programming	\$7,700.00	1	\$7,700.00
Install perimeter camera and bridge. Run Cat6 to bridge. Mount hardware and test signal integrity.			
Bonding Fee & Licenses	\$285.00	1	\$285.00
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$699.40	1	\$699.40
Roamer & Roemer Perimeter (CAMERAS)			\$66,007.86
CH52-8TBE-HW	\$10,159.20	2	\$20,318.40
CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max			
CD53-2TBE-HW	\$3,119.20	4	\$12,476.80
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
CB52-2TBE-HW	\$3,119.20	3	\$9,357.60
CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max			
ACC-MNT-CORNER-1	\$199.00	4	\$796.00
Corner Mount			
ACC-MNT-ARM-1	\$99.00	5	\$495.00

Item	Unit Price	Quantity	Amount
Arm Mount			
LIC-CAM-MLT4-3Y-CAP	\$1,319.20	2	\$2,638.40
3-Year Four-Camera Multisensor License, Capacity Increase			
LIC-CAM-3Y-CAP	\$439.20	7	\$3,074.40
3-Year Camera License, Capacity Increase			
Labor, Materials, and Programming	\$11,500.00	1	\$11,500.00
Integration of Verkada cameras within facility. Running CAT6 cables to designated camera locations, installing cameras with respective mounts. Includes testing, configuration, scissor lift use, and misc materials.			
Bonding Fee & Licenses	\$1,767.15	1	\$1,767.15
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$3,584.11	1	\$3,584.11

Roamer & Roemer Perimeter (ACCESS CONTROL)			\$54,245.09
AD34-HW	\$279.20	20	\$5,584.00
AD34 Door Reader			
AC42-HW	\$1,439.20	5	\$7,196.00
AC42 4 Door Controller			
AC12-HW	\$559.20	2	\$1,118.40
AC12 1 Door Controller			
AC62-HW	\$4,239.20	1	\$4,239.20
AC62 16 Door Controller			
TD53-HW	\$1,439.20	2	\$2,878.40

Item	Unit Price	Quantity	Amount
TD53 Video Intercom Reader			
LIC-AC-3Y-CAP	\$479.20	20	\$9,584.00
3-Year Door License, Capacity Increase			
LIC-TD-3Y-CAP	\$839.20	2	\$1,678.40
3-Year Intercom License, Capacity Increase			
Labor, Materials, and Programming	\$18,665.00	1	\$18,665.00
- Running CAT6 Cables from designated cable room to each camera location, total 14 runs. - Running CAT6 through proper coded conduits and sealing all cabling to secure the conduits and wires. - Installing and programming all cameras, NVR, and enabling core functions of AI to secure the property.			
Bonding Fee & Licenses	\$1,567.87	1	\$1,567.87
• Bid Bond • Performance Bond • License Fees			
Tax	\$1,733.82	1	\$1,733.82

Roamer & Roemer Perimeter (ALARMS)			\$11,753.96
BK22-HW	\$319.20	1	\$319.20
BK22 Touchscreen Alarm Keypad (New Alarms, US and Canada Only)			
BR32-HW	\$79.20	8	\$633.60
BR32 Wireless Motion Sensor			
BP52-HW-NA	\$719.20	1	\$719.20
BP52 32-Zone Alarm Panel, North America Type B Plug (New Alarms, US and Canada Only)			
WH52	\$479.20	1	\$479.20
Wireless Hub (New Alarms, US only)			
ACC-VBX-200WH	\$159.20	1	\$159.20

Item	Unit Price	Quantity	Amount
Backup Battery for BP52 Alarm Panel, 200WH (New Alarms, US and Canada Only)			
Labor, Materials, and Programming	\$3,850.00	1	\$3,850.00
Full system deployment including Cat6 wiring, keypad, cameras, intercom, and Verkada gateway install. Includes testing, configuration, scissor lift use, and misc materials.			
Bonding Fee & Licenses	\$342.35	1	\$342.35
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$5,251.21	1	\$5,251.21

Headquarters (CAMERAS)			\$19,816.48
CB52-2TBE-HW	\$3,119.20	1	\$3,119.20
CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max			
CD53-2TBE-HW	\$3,119.20	2	\$6,238.40
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max			
LIC-CAM-3Y-CAP	\$439.20	3	\$1,317.60
3-Year Camera License, Capacity Increase			
Labor, Materials, and Programming	\$4,900.00	1	\$4,900.00
Install of Verkada cameras. Run Cat6 to IDF room. Includes programming, testing, and misc materials.			
Bonding Fee & Licenses	\$592.47	1	\$592.47
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$3,648.81	1	\$3,648.81

Headquarters (ACCESS CONTROL)	\$67,158.91
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Item	Unit Price	Quantity	Amount
TD53-HW	\$1,439.20	1	\$1,439.20
TD53 Video Intercom Reader			
TD63-HW	\$1,599.20	1	\$1,599.20
TD63 Video Intercom Keypad			
AD34-HW	\$279.20	38	\$10,609.60
AD34 Door Reader			
AC42-HW	\$1,439.20	4	\$5,756.80
AC42 Four-Door Controller			
AC62-HW	\$4,239.20	2	\$8,478.40
AC62 16 Door Controller			
LIC-AC-3Y-CAP	\$479.20	38	\$18,209.60
3-Year Door License, Capacity Increase			
LIC-TD-3Y-CAP	\$839.20	2	\$1,678.40
3-Year Intercom License, Capacity Increase			
Labor, Materials, and Programming	\$15,250.00	1	\$15,250.00
Integration of Verkada access control system within facility. Run Cat6 and Access Control Cable to IDF room(s). Includes programming, testing, and misc materials.			
Bonding Fee & Licenses	\$1,956.08	1	\$1,956.08
<div><div>• Bid Bond</div><div>• Performance Bond</div><div>• License Fees</div></div>			
Tax	\$2,181.63	1	\$2,181.63



Item	Unit Price	Quantity	Amount
BK22-HW	\$319.20	5	\$1,596.00
BK22 Touchscreen Alarm Keypad (New Alarms, US and Canada Only)			
BP52-HW-NA	\$719.20	1	\$719.20
BP52 32-Zone Alarm Panel, North America Type B Plug (New Alarms, US and Canada Only)			
BR32-HW	\$79.20	57	\$4,514.40
BR32 Wireless Motion Sensor			
WH52	\$479.20	3	\$1,437.60
Wireless Hub (New Alarms, US only)			
ACC-VBX-200WH	\$159.20	1	\$159.20
Backup Battery for BP52 Alarm Panel, 200WH (New Alarms, US and Canada Only)			
LIC-BX-MA-3Y-CAP	\$3,600.00	1	\$3,600.00
3-Year Advanced Video Alarms License for 1 Site (New Alarms, US and Canada Only), Capacity Increase			
Labor, Materials, and Programming	\$10,090.00	1	\$10,090.00
Install of Verkada sensors and keypad at entry. Run Cat6 to IDF room. Includes programming, testing, and misc materials.			
Bonding Fee & Licenses	\$684.35	1	\$684.35
<ul style="list-style-type: none"><li>• Bid Bond</li><li>• Performance Bond</li><li>• License Fees</li></ul>			
Tax	\$695.18	1	\$695.18

Thank you for your business!

Subtotal

\$550,649.58

Total

\$550,649.58

## **Attachment B**

**Safe and Sound Security**

**\$381,393.29**



**Safe and Sound**  
SECURITY



## Proposal for the Security Project

Rialto, Ca

CMAS #3-23-01-1017

**Prepared For:**

*West Valley Water District*

Safe and Sound Security, Inc.

Professional Security System Design and Installation

ACO License# 6672, CA Contractor's License# 1039579 - C-7, C-10, B General Building

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Jon Stephenson  
West Valley Water District  
Security Project

Dear Jon Stephenson,

Safe and Sound Security is pleased to have the opportunity to provide this proposal for West Valley Water District as requested. The following proposal addresses system requirements as identified on our recent surveys of the facilities at your sites.

At Safe and Sound Security, we are dedicated to providing you with an integrated security solution with high-quality equipment and exemplary service.

If you have any questions or require additional information, please feel free to contact me.

Sincerely,

Shannon Beritzhoff  
Safe and Sound Security  
getsafeandsound.com  
925-566-8611

# 1.0 Introduction

Safe and Sound Security is pleased to have the opportunity to present our proposal for the Security projects for your district.

At Safe And Sound Security, we pride ourselves on being California's premier providers of custom security systems. More than 10,000 homeowners and businesses trust to help protect them from break-ins, theft, fire, vandalism, over the past decade. And while we specialize in security system installation, we know our business is really about people first – a priority that sets us apart from the crowd. We're committed to providing the highest-quality, custom security solutions and the best in customer service in the industry.

Our research and development team keeps us at the forefront of technology, allowing us to offer a wide range of security systems. Safe and Sound Security works directly with the customer to guarantee a comprehensive and customized security system that optimizes functionality and enhances safety.

Utilizing these resources, our experienced engineering team identifies security vulnerabilities and designs proactive and reactive security systems to bring permanent relief to all. We select, configure, and install security equipment to optimize long-term functionality and simplicity for the entire security ecosystem.

Safe and Sound Security maintains professional staff, licenses, and capabilities in-house, enabling us to successfully complete any security project. With over 19 years of experience, we are known as the most innovative, reliable, and cost-effective firm for physical security system installations in the West.

## 1.1 Company Capabilities

***Safe and Sound Security is recognized as a full-service integrator in:***

- Security Camera Systems
- Access Control Systems
- Intercom Systems
- Burglar Alarm Systems

## 2.0 Qualifying Experience

Safe and Sound Security has been successfully securing California for nearly 20 years and remains among the industry leaders for these services.

Whether you need security for a large state facility or a smaller local municipal building, Safe and Sound Security is your trusted partner in delivering comprehensive security solutions.

With extensive training and decades of experience, we specialize in designing, integrating, and installing top-tier security systems for municipalities, counties, state governments, school districts, public universities, and all other local government entities.

The projects highlighted below provide a representative sampling of the scope and complexity of the multi-faceted security system integration projects that have been successfully completed by Safe and Sound Security.

These case studies illustrate that Safe and Sound Security has solved intricate problems for a variety of State and Local Government agencies throughout California.



## Monterey County Office of Education - Monterey, California

The Monterey County Office of Education in Salinas, California, oversees the education of 78,000 students and manages a staff of 11,000 across 24 school districts in the agriculturally rich Salinas Valley. Ensuring the safety of everyone under its supervision presented several significant challenges:

- **Custom Integration Expansion:** The district required a solution that could leverage the existing infrastructure while enhancing overall security and manageability.
- **Investment Protection:** The district had previously installed Schlage D-400 locks with advanced wireless capabilities on over 663 doors, representing a substantial \$250,000 investment.
- **Programming and Maintenance Stressors:** Individually programming and maintaining each lock had become a time-consuming and resource-intensive task.
- **Resource Constraints:** Replacing the existing locks with new ones was not an option due to the recent investment and associated costs.

To address these challenges, the district sought the expertise of Safe and Sound Security to develop an effective access control and surveillance system that could seamlessly integrate with their existing locks and meet their security needs.

**Personalized Solution:** Safe and Sound Security used Panel Interface Modules (PIMs) to integrate the existing Schlage locks with a centralized access control system, improving efficiency and security.

**Deliberate Approach:** PIMs were strategically installed to ensure effective wireless signal transmission, in collaboration with Schlage and Verkada engineers and Monterey County's IT team.

**Enhanced Surveillance Coverage:** Surveillance cameras were installed in key areas to provide real-time monitoring and protection, with plans for further expansion in 2024.

**Operational Insights Via the Cloud:** The wireless setup reduced costs and allowed centralized management of access control users, providing real-time operational insights through the Verkada platform.

**Quality Testing & Continued Service Optimization:** A 30-day burn-in period was followed by continuous monitoring and maintenance under an SLA, ensuring optimal system performance and prompt issue resolution.

**Results:** The project significantly enhanced security, allowing easy management and providing a strong sense of safety for all occupants.



Total Staff Members	Total Students	# of School Districts	Cost Savings	Total Access Control Users Managed	Total Schlage Locks Integrated	Number of PIMs Installed
11,000	78,000	24	\$5,000 Per Door	815	65	14

## Azusa School District - School Security System - Azusa, California

The Azusa School District faced the challenge of securing 8 elementary schools, 2 high schools, 1 Adult School, and 1 Alternative Education program, encompassing 740 staff members and 7,600 students. Situated east of crime-ridden Los Angeles, **the district experienced safety concerns, including:**

- Violence from outsiders
- Unauthorized access on campuses
- Students smoking and vaping in restrooms
- Fights breaking out
- Threats of active shooters

To address these issues, the district partnered with Safe and Sound Security for a comprehensive solution. Safe and Sound Security developed a tailored access control and surveillance system, resulting in a state-of-the-art setup that reliably ensures safety and minimizes illicit activities.

**Project Execution:** The project, spanning 12 facilities over 9.7 square miles and taking nine months, involved multiple site visits, consultations with principals, detailed planning, and meticulous installation.

**Innovative Surveillance and Analytics:** 410 Verkada cameras with advanced analytics, including People Analytics and People of Interest monitoring, were installed during a district-wide network upgrade.

**Securing the Parking Lot:** Multi-lens cameras with a solar panel and junction box solution were installed to enhance safety in the district office parking lot.

**Addressing Smoking and Vaping:** Verkada SV23 Air Quality Sensors and security cameras were installed in 100 bathrooms to significantly reduce vaping and smoking incidents.

**Access Control and Guest Management:** Verkada Visitor Management was implemented to screen visitors against criminal databases and Persons of Interest lists, with notifications sent to staff for verification, and the next phase will manage access to 600 doors for quick lockdowns.

**Overcoming Challenges:** The challenge of installing cables in older buildings was resolved by using conduit paths on roofs and mindful coordination with roofers.

**Set up for Future:** Staff training initially covered 40 members, followed by district-wide sessions, and ongoing system monitoring and maintenance will be provided through a comprehensive SLA.

**Results:** The security measures have deterred potential incidents, decreased fights, and enhanced safety and security for students, staff, and visitors throughout the district.

Total Staff Members	Total Students	Total Facilities Secured	Total Area Secured	Verkada Cameras Installed	Access Control Doors	Bathroom with Air Quality Sensors	Initial Vaping Alerts per Day	Current Vaping Alerts per Week
~740	7,600	12	9.7 sq miles	410	600	100	250	<10

## 3.0 Project Team/Key Personnel

*Safe and Sound Security's project team and their respective roles and responsibilities for this project are presented below. Safe and Sound Security acknowledges that no team member can be replaced on the job without prior authorization from West Valley Water District.*

Our carefully selected team is fully prepared to surpass the expectations outlined in the contract.

### 3.1 - Meet the Team

Specialist	Project Role	Certifications/License/Training	Office Location	Years of Experience
Tom Ritchie	Primary Contact	Verkada VCE/VSE, 40-hour OSHA 1910.120 HAZWOPER and Site Supervisor Training, Loss Prevention Training, API Safety Key Certification, CA CSLB Class B General Contractor, C-10 Licensed Electrician and C-34 Pipeline & Plumbing Contractor	Walnut Creek	34
Zachary Palmquist	Senior Engineer	CCNA - Cisco Certified Network Administrator, CCNP - Cisco Certified Network Professional, Certified Kantech Engineer, Verkada Certified Engineer, Verkada Sales Professional Certified, Brivo Certified Engineer, Avigilon Unity Certified, Avigilon Certified, Audio Enhancements Programming and Commissioning Certified, Alarm.com Certified, Milestone Professional Certified	Walnut Creek	20
Shannon Carey	Applications Engineer	Salesforce Admin Certification, Verkada Engineer Certification, Axis Communications Certification	Walnut Creek	7
Eric Satki	Project Manager; Manages project implementation, execution, and completion. Provides onsite support for technicians.	OSHA 30, Verkada, Brivo, Fiber Optic, VDV (Voice, Data, and Video), Asbestos, UMC 1000A - Operation and Maintenance, Fire Alarm	Los Angeles	31
Cindy Murillo	Project Coordinator; Manages installation schedule. Works closely with the project manager to ensure the project runs smoothly. Coordinates project resources and subcontractors.	Brivo Technical Certified, Verkada Sales Professional Certified	Walnut Creek	3

## 4.0 Project Management/Technical Approach

***Project Management Excellence starts with understanding the Client's needs and requirements.***

We are uniquely qualified to provide the best support to West Valley Water District.

Our approach includes a comprehensive analysis of our client's requirements, risks, and stakeholders, followed by developing and implementing a tailored solution.

Our team will work collaboratively with West Valley Water District throughout the project lifecycle to ensure seamless integration, timely delivery, and adherence to the highest quality standards.

Safe and Sound Security will be proposing video, access control and burglar alarm systems with the following WVWD requirements in mind:

**Burglar alarm** - Safe and Sound Security maintains and active Alarm Company Operator's (ACO) License with the Bureau of Security & Investigative Services with the State of California. This license allows us to install, service and connect alarm monitoring to your site as required by law.

**Access control** - Safe and Sound Security has proposed to remove the existing access control infrastructure and replace with Verkada systems. This avoids unnecessary costs with new cabling and replacement of existing electrified hardware.

**Video** - Camera specifications include **365 days of video retention** on all cameras with unlimited archiving abilities.

Solar set ups have been proposed in areas without power or without reliable power to avoid any downtime of camera function or future upgrades needed.

Cellular gateways have been proposed in areas without network connectivity or in areas with intermittent network connectivity to ensure cameras are operable independent from the site infrastructure.

\*please refer to each individual project scope of work for details regarding which site(s) will utilize a solar set up and/or cellular connection.

## 5.0 Project Cost

The total cost for this project is estimated at \$381,393.29. This cost estimate includes all aspects of the project, including personnel, materials, equipment, and labor.

This project has been quoted at required prevailing wage rates and includes all contract administration costs, payment and performance bonds and applicable taxes.

Pricing is contingent upon contract execution by Friday, September 26th.

The cost breakdown for this project is broken down per site as follows:

## **Lord Ranch**

### **Scope of Work:**

Safe and Sound Security is to install two (2) cameras and one (1) speaker. One camera will be located on the antenna tower and the other will be located on the light pole. Safe and Sound Security is to run cable from the NEMA enclosure to the cameras and speaker locations. Safe and Sound Security technicians will install the NEMA enclosures on the first day on site. The customer is responsible for bringing power to the NEMA enclosures once they are installed. Safe and Sound Security is to install two (2) cellular gateways for internet connectivity.

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosures as soon as they are installed.

The customer is to provide their own SIM cards for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.

## Camera Quote

Description	Price	Quantity	Total
<b>TRENDnet 5-Port Gigabit PoE+ Switch</b> 5-Port Gigabit PoE+ Switch	\$111.99	1	\$111.99
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	2	\$1,679.96
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	2	\$375.98
<b>3-Year Four-Camera Multisensor License, Capacity Increase</b> 3-Year Four-Camera Multisensor License, Capacity Increase	\$1,649.00	2	\$3,298.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	2	\$1,698.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	2	\$2,598.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	2	\$178.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Verkada CH52-E Outdoor Multisensor Camera, 365 days</b> Verkada CH52-E Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 8TB of Storage, Maximum 365 Days of Retention	\$12,699.00	2	\$25,398.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	2	\$418.00
<b>Verkada Arm Mount</b> Arm Mount	\$99.00	2	\$198.00
<b>Verkada Standard Pendant Cap</b> Verkada Standard Pendant Cap	\$69.00	2	\$138.00
<b>Verkada 90W PoE++ (802.3bt Type 4) Injector</b> Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Indoor, North America Type B Plug	\$169.00	2	\$338.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$200.00	1	\$200.00
<b>Camera Labor</b> Labor for Camera job	\$6,383.21	1	\$6,383.21
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$6,013.00	1	(\$6,013.00)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$1,109.00	1	(\$1,109.00)
<b>Labor Discount (Camera)</b> Labor Discount	-\$6,350.00	1	(\$6,350.00)

Camera Sub Total    \$31,358.62

## Other

Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$1,176.51	1	\$1,176.51

Other Sub Total    \$1,176.51

Quote Subtotal	\$32,535.14
Tax	\$2,083.93
Grand Total	\$34,619.06



## **Parshall Flume**

### **Scope of Work:**

Safe and Sound Security is to install two (2) cameras on the building. Safe and Sound Security is to install one (1) wireless point-to-point device that will be pointed to the Roemer site across the street. Safe and Sound Security is to install one (1) NEMA enclosure on the building. Safe and Sound Security is to run cable from the NEMA enclosure to the camera and wireless point-to-point locations. Safe and Sound Security technicians will install the NEMA enclosure on the first day on site. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.

## Camera Quote

Description	Price	Quantity	Total
<b>TRENDnet 5-Port Gigabit PoE+ Switch</b> 5-Port Gigabit PoE+ Switch	\$111.99	1	\$111.99
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	2	\$1,098.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	2	\$7,798.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	2	\$418.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	2	\$178.00
<b>NanoBeam 5GHz</b> Ubiquiti Gen2 AC 5GHz	\$99.00	1	\$99.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	1.25	\$782.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$200.00	1	\$200.00
<b>Camera Labor</b> Labor for Camera job	\$3,198.54	1	\$3,198.54
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$1,838.60	1	(\$1,838.60)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$329.40	1	(\$329.40)
<b>Labor Discount (Camera)</b> Labor Discount	-\$2,750.00	1	(\$2,750.00)

Camera Sub Total    \$11,341.97

## Other

Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$340.26	1	\$340.26

Other Sub Total    \$340.26

Quote Subtotal    \$11,682.24

Tax    \$742.13

Grand Total    \$12,424.36

## Well 42

### Scope of Work:

Safe and Sound Security is to install two (2) cameras on the light pole. Safe and Sound Security is to install one (1) NEMA enclosure on the light pole. Safe and Sound Security is to run cable from the NEMA enclosure to the camera locations. Safe and Sound Security technicians will install the NEMA enclosure on the first day on site. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### Exclusions:

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.

## Camera Quote

Description	Price	Quantity	Total
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	2	\$1,098.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	1	\$1,299.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	1	\$89.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	2	\$7,798.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	2	\$418.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	2	\$178.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$150.00	1	\$150.00
<b>Camera Labor</b> Labor for Camera job	\$2,436.98	1	\$2,436.98
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$2,098.40	1	(\$2,098.40)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$499.20	1	(\$499.20)
<b>Labor Discount (Camera)</b> Labor Discount	-\$1,675.00	1	(\$1,675.00)

Camera Sub Total    \$12,888.84

## Other

Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$386.67	1	\$386.67

Other Sub Total    \$386.67

Quote Subtotal    \$13,275.51

Tax    \$785.08

Grand Total    \$14,060.58

## **Rialto Well 6**

### **Scope of Work:**

Safe and Sound Security is to install one (1) camera on the antenna mast. Safe and Sound Security is to install one (1) NEMA enclosure on the antenna mast. Safe and Sound Security is to run cable from the NEMA enclosure to the camera location. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.

## Camera Quote

Description	Price	Quantity	Total
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	1	\$549.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	1	\$1,299.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	1	\$89.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	1	\$3,899.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	1	\$89.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$150.00	1	\$150.00
<b>Camera Labor</b> Labor for Camera job	\$2,436.98	1	\$2,436.98
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$1,276.80	1	(\$1,276.80)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$389.40	1	(\$389.40)
<b>Labor Discount (Camera)</b> Labor Discount	-\$1,650.00	1	(\$1,650.00)

Camera Sub Total \$9,099.24

## Other

Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$272.98	1	\$272.98

Other Sub Total \$272.98

Quote Subtotal \$9,372.22

Tax \$523.49

Grand Total \$9,895.70

## **Well 18A**

### **Scope of Work:**

Safe and Sound Security is to install one (1) camera on the light pole. Safe and Sound Security is to install one (1) NEMA enclosure on the light pole. Safe and Sound Security is to run cable from the camera to the NEMA enclosure. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity.

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.

## Camera Quote

Description	Price	Quantity	Total
<b>TRENDnet 5-Port Gigabit PoE+ Switch</b> 5-Port Gigabit PoE+ Switch	\$111.99	1	\$111.99
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>3-Year Four-Camera Multisensor License, Capacity Increase</b> 3-Year Four-Camera Multisensor License, Capacity Increase	\$1,649.00	1	\$1,649.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	1	\$1,299.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	1	\$89.00
<b>Verkada CH52-E Outdoor Multisensor Camera, 365 days</b> Verkada CH52-E Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 8TB of Storage, Maximum 365 Days of Retention	\$12,699.00	1	\$12,699.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Arm Mount</b> Arm Mount	\$99.00	1	\$99.00
<b>Verkada Standard Pendant Cap</b> Verkada Standard Pendant Cap	\$69.00	1	\$69.00
<b>Verkada 90W PoE++ (802.3bt Type 4) Injector</b> Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Indoor, North America Type B Plug	\$169.00	1	\$169.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.25	\$156.50
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$200.00	1	\$200.00
<b>Camera Labor</b> Labor for Camera job	\$3,198.54	1	\$3,198.54
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$3,068.60	1	(\$3,068.60)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$609.40	1	(\$609.40)
<b>Labor Discount (Camera)</b> Labor Discount	-\$3,100.00	1	(\$3,100.00)

Camera Sub Total \$16,396.00

## Other

Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$491.88	1	\$491.88

Other Sub Total \$491.88



Quote Subtotal	\$16,887.88
Tax	\$1,074.14
Grand Total	\$17,962.01

## **Reservoir 2-4**

### **Scope of Work:**

Safe and Sound Security is to install one (1) camera on the light pole. Safe and Sound Security is to install a solar array on the pole. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity.

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to provide their own SIM card for the cellular gateway at the time of installation. Failure to do so may result in the delay of the project or change order for any additional time and materials.

Camera Quote			
Description	Price	Quantity	Total
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	1	\$549.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC3 Cellular Gateway, Indoor</b> GC31 Cellular Gateway, Indoor, North America Type B Plug	\$899.00	1	\$899.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	1	\$3,899.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	1	\$89.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$150.00	1	\$150.00
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$1,179.00	1	(\$1,179.00)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$389.40	1	(\$389.40)
<b>Gridless Sentry 2</b> Gridless Sentry 2: All-in-one battery and communications in a rugged case. Includes antenna 1 60W PoE and 1 30W PoE output port. Requires int. modem.	\$4,999.00	1	\$4,999.00
<b>Gridless Pole Mount Kit</b> Pole Mount Kit for the Gridless Sentry. Includes straps for poles up to 4" diameter.	\$199.00	1	\$199.00
<b>Gridless Adapter</b> Adapter to put 2 solar panels on 1 port.	\$49.00	1	\$49.00
<b>Gridless Solar Panel and Single Solar Mount</b> Single 220 Watt Gridless solar panel and single solar mount	\$699.00	1	\$699.00
<b>Gridless 220 Watt Gridless Solar Panels and Double Solar Mount</b> Quantity (2) Gridless 220 Watt Gridless Solar Panels and Double Solar Mount	\$1,397.00	1	\$1,397.00
<b>20' pair of solar extender cables</b> 20' pair of solar extender cables	\$40.00	1	\$40.00
<b>3 Year Gridless Sentry License</b> 3 Year Gridless Sentry License	\$549.00	1	\$549.00
<b>Gridless Fee</b> Gridless Fee	\$497.82	1	\$497.82
<b>Camera Labor</b> Labor for Camera job	\$4,721.66	1	\$4,721.66
<b>Labor Discount (Camera)</b> Labor Discount	-\$3,900.00	1	(\$3,900.00)
Camera Sub Total			\$16,144.57

Other			
Description	Price	Quantity	Total
Contract Administration <small>Contract Administration</small>	\$0.00	1	\$0.00
Payment & Performance Bond <small>Payment &amp; Performance Bond</small>	\$484.34	1	\$484.34
Other Sub Total			\$484.34

Quote Subtotal

Tax

Grand Total

\$16,628.91

\$1,024.26

\$17,653.17

## **Little Alder Reservoir**

Safe and Sound Security is to install one (1) camera on a customer-provided pole at the landing area on top of the reservoir. Safe and Sound will be installing a solar array on the pole. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

Customer-Provided Material:

- Pole

Exclusions:

If there are any issues with the use of the customer-provided hardware, Safe and Sound Security will notify the customer and issue a change order accordingly.

The customer is to provide a pole measuring at least 3" in diameter and at least 14' above ground level.

The customer is to provide their own SIM card for the cellular gateway at the time of installation. Failure to do so may result in the delay of the project or change order for any additional time and materials.

## Camera Quote

Description	Price	Quantity	Total
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	1	\$549.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC3 Cellular Gateway, Indoor</b> GC31 Cellular Gateway, Indoor, North America Type B Plug	\$899.00	1	\$899.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	1	\$3,899.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	1	\$89.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$150.00	1	\$150.00
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$1,179.00	1	(\$1,179.00)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$439.40	1	(\$439.40)
<b>Gridless Sentry 2</b> Gridless Sentry 2: All-in-one battery and communications in a rugged case. Includes antenna 1 60W PoE and 1 30W PoE output port. Requires int. modem.	\$4,999.00	1	\$4,999.00
<b>Gridless Pole Mount Kit</b> Pole Mount Kit for the Gridless Sentry. Includes straps for poles up to 4" diameter.	\$199.00	1	\$199.00
<b>Gridless Adapter</b> Adapter to put 2 solar panels on 1 port.	\$49.00	1	\$49.00
<b>Gridless Solar Panel and Single Solar Mount</b> Single 220 Watt Gridless solar panel and single solar mount	\$699.00	1	\$699.00
<b>Gridless 220 Watt Gridless Solar Panels and Double Solar Mount</b> Quantity (2) Gridless 220 Watt Gridless Solar Panels and Double Solar Mount	\$1,397.00	1	\$1,397.00
<b>20' pair of solar extender cables</b> 20' pair of solar extender cables	\$40.00	1	\$40.00
<b>3 Year Gridless Sentry License</b> 3 Year Gridless Sentry License	\$549.00	1	\$549.00
<b>Gridless Fee</b> Gridless Fee	\$497.82	1	\$497.82
<b>Camera Labor</b> Labor for Camera job	\$4,721.66	1	\$4,721.66
<b>Labor Discount (Camera)</b> Labor Discount	-\$3,900.00	1	(\$3,900.00)

Camera Sub Total    \$16,094.57

Other			
Description	Price	Quantity	Total
Contract Administration <small>Contract Administration</small>	\$0.00	1	\$0.00
Payment & Performance Bond <small>Payment &amp; Performance Bond</small>	\$482.84	1	\$482.84
Other Sub Total			\$482.84

Quote Subtotal    \$16,577.41  
Tax                \$1,024.26  
Grand Total     \$17,601.67

## **Big Alder Reservoir**

Safe and Sound Security is to install two (2) cameras on the water tank railing. Safe and Sound Security is to install one (1) NEMA enclosure on the wood structure next to the water tank. Safe and Sound Security is to run cable from the NEMA enclosure to the camera locations. Safe and Sound Security technicians will install the NEMA enclosure on the first day on site. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.



## Camera Quote

Description	Price	Quantity	Total
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	2	\$1,098.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	1	\$1,299.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	1	\$89.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	2	\$7,798.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	2	\$418.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	2	\$178.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	1	\$625.98
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$300.00	1	\$300.00
<b>Camera Labor</b> Labor for Camera job	\$5,483.21	1	\$5,483.21
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$2,116.20	1	(\$2,116.20)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$499.20	1	(\$499.20)
<b>Labor Discount (Camera)</b> Labor Discount	-\$3,500.00	1	(\$3,500.00)

Camera Sub Total    \$14,398.76

## Other

Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$575.95	1	\$575.95

Other Sub Total    \$575.95

Quote Subtotal    \$14,974.71

Tax                \$807.45

Grand Total       \$15,782.16

## Well 15

### Scope of Work:

Safe and Sound Security is to install one (1) camera on the light pole. Safe and Sound Security is to install one (1) NEMA enclosure on the light pole. Safe and Sound Security is to run cable from the camera to the NEMA enclosure. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### Exclusions:

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to provide their own SIM card for the cellular gateway at the time of installation. Failure to do so may result in the delay of the project or change order for any additional time and materials.

Camera Quote			
Description	Price	Quantity	Total
<b>TRENDnet 5-Port Gigabit PoE+ Switch</b> 5-Port Gigabit PoE+ Switch	\$111.99	1	\$111.99
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>3-Year Four-Camera Multisensor License, Capacity Increase</b> 3-Year Four-Camera Multisensor License, Capacity Increase	\$1,649.00	1	\$1,649.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	1	\$1,299.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	1	\$89.00
<b>Verkada CH52-E Outdoor Multisensor Camera, 365 days</b> Verkada CH52-E Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 8TB of Storage, Maximum 365 Days of Retention	\$12,699.00	1	\$12,699.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Arm Mount</b> Arm Mount	\$99.00	1	\$99.00
<b>Verkada Standard Pendant Cap</b> Verkada Standard Pendant Cap	\$69.00	1	\$69.00
<b>Verkada 90W PoE++ (802.3bt Type 4) Injector</b> Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Indoor, North America Type B Plug	\$169.00	1	\$169.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$200.00	1	\$200.00
<b>Camera Labor</b> Labor for Camera job	\$3,960.10	1	\$3,960.10
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$3,086.40	1	(\$3,086.40)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$609.40	1	(\$609.40)
<b>Labor Discount (Camera)</b> Labor Discount	-\$3,150.00	1	(\$3,150.00)
Camera Sub Total			\$17,402.74

Other			
Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$499.24	1	\$499.24
Other Sub Total			\$499.24

Quote Subtotal	\$17,901.99
Tax	\$1,097.02
Grand Total	\$18,999.00

## **Well 30 and Booster 3A-1**

### **Scope of Work:**

Safe and Sound Security is to install one (1) camera on the roof of the building. Safe and Sound Security is to install one (1) NEMA enclosure in the building. Safe and Sound Security is to run cable from the NEMA enclosure to the camera location. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.

Camera Quote			
Description	Price	Quantity	Total
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>RF Armor Non-Penetrating Mount</b> RF Armor Non-Penetrating Mount 5ft Mast 6 Block	\$260.00	1	\$260.00
<b>3-Year Four-Camera Multisensor License, Capacity Increase</b> 3-Year Four-Camera Multisensor License, Capacity Increase	\$1,649.00	1	\$1,649.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	1	\$1,299.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	1	\$89.00
<b>Verkada CH52-E Outdoor Multisensor Camera, 365 days</b> Verkada CH52-E Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 8TB of Storage, Maximum 365 Days of Retention	\$12,699.00	1	\$12,699.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Arm Mount</b> Arm Mount	\$99.00	1	\$99.00
<b>Verkada 90W PoE++ (802.3bt Type 4) Injector</b> Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Indoor, North America Type B Plug	\$169.00	1	\$169.00
<b>Verkada Standard Pendant Cap</b> Verkada Standard Pendant Cap	\$69.00	1	\$69.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$200.00	1	\$200.00
<b>Camera Labor</b> Labor for Camera job	\$3,960.10	1	\$3,960.10
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$3,068.60	1	(\$3,068.60)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$609.40	1	(\$609.40)
<b>Labor Discount (Camera)</b> Labor Discount	-\$3,150.00	1	(\$3,150.00)
Camera Sub Total			\$17,568.56

Other			
Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$527.06	1	\$527.06
Other Sub Total			\$527.06

Quote Subtotal	\$18,095.62
Tax	\$1,109.87
Grand Total	\$19,205.48

## Well 2

### Scope of Work:

Safe and Sound Security is to install one (1) camera on the light pole. Safe and Sound Security is to install one (1) NEMA enclosure on the light pole. Safe and Sound Security is to run cable from the NEMA enclosure to the camera location. The customer is responsible for bringing power to the NEMA enclosure once it is installed. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### Exclusions:

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.



## Camera Quote

Description	Price	Quantity	Total
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	1	\$549.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC31 Cellular Gateway, Outdoor</b> GC31 Cellular Gateway, Outdoor	\$1,299.00	1	\$1,299.00
<b>AC/DC Barrel Jack Power Adapter</b> AC/DC Barrel Jack Power Adapter, 54V, Indoor, North America Type B Plug	\$89.00	1	\$89.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	1	\$3,899.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	1	\$89.00
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	1	\$625.98
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$300.00	1	\$300.00
<b>Camera Labor</b> Labor for Camera job	\$3,960.10	1	\$3,960.10
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$1,276.80	1	(\$1,276.80)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$389.40	1	(\$389.40)
<b>Labor Discount (Camera)</b> Labor Discount	-\$3,150.00	1	(\$3,150.00)

Camera Sub Total    \$9,428.85

## Other

Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$260.02	1	\$260.02

Other Sub Total    \$260.02

Quote Subtotal    \$9,688.87

Tax    \$547.24

Grand Total    \$10,236.11

## **Linden Yard**

### **Scope of Work:**

Safe and Sound Security is to install one (1) camera on a customer provided pole at the corner of the lot. Safe and Sound Security is to install one (1) solar array on the pole. Safe and Sound Security is to install one (1) cellular gateway for internet connectivity. Safe and Sound Security is to install one (1) horn speaker. Safe and Sound Security is to run cable from the speaker to the nearest PoE switch.

### **Customer-Provided Material:**

- Pole

### **Exclusions:**

The customer is to provide power and a network connection to support the proposed systems prior to installation.

If there are any issues with the use of the customer-provided hardware, Safe and Sound Security will notify the customer and issue a change order accordingly.

The customer is to provide a pole at least 3" in diameter and at least 14' above ground level.

The customer is to provide their own SIM card for the cellular gateway at the time of installation.

Failure to do so may result in the delay of the project or change order for any additional time and materials.

## Camera Quote

Description	Price	Quantity	Total
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	1	\$549.00
<b>3-Year Cellular Gateway License</b> 3-Year Cellular Gateway License, Includes Includes Unlimited Data for Verkada Non-Video Devices, Capacity Increase	\$849.00	1	\$849.00
<b>Verkada GC3 Cellular Gateway, Indoor</b> GC31 Cellular Gateway, Indoor, North America Type B Plug	\$899.00	1	\$899.00
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	1	\$3,899.00
<b>Verkada Pole Mount</b> Verkada Pole Mount for mounting cameras to circular poles 2" to 6" in diameter	\$209.00	1	\$209.00
<b>Verkada Square Junction Box Mount</b> Square Junction Box Mount	\$89.00	1	\$89.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.75	\$469.48
<b>3-Year Horn Speaker License, Capacity Increase</b> 3-Year Horn Speaker License, Capacity Increase	\$549.00	1	\$549.00
<b>20' pair of solar extender cables</b> 20' pair of solar extender cables	\$40.00	1	\$40.00
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$150.00	1	\$150.00
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$1,179.00	1	(\$1,179.00)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$389.40	1	(\$389.40)
<b>Gridless Sentry 2</b> Gridless Sentry 2: All-in-one battery and communications in a rugged case. Includes antenna 1 60W PoE and 1 30W PoE output port. Requires int. modem.	\$4,999.00	1	\$4,999.00
<b>Gridless Pole Mount Kit</b> Pole Mount Kit for the Gridless Sentry. Includes straps for poles up to 4" diameter.	\$199.00	1	\$199.00
<b>Gridless Adapter</b> Adapter to put 2 solar panels on 1 port.	\$49.00	1	\$49.00
<b>Gridless Solar Panel and Single Solar Mount</b> Single 220 Watt Gridless solar panel and single solar mount	\$699.00	1	\$699.00
<b>Gridless 220 Watt Gridless Solar Panels and Double Solar Mount</b> Quantity (2) Gridless 220 Watt Gridless Solar Panels and Double Solar Mount	\$1,397.00	1	\$1,397.00
<b>Verkada Horn Speaker</b> Verkada Horn Speaker	\$799.00	1	\$799.00
<b>3 Year Gridless Sentry License</b> 3 Year Gridless Sentry License	\$549.00	1	\$549.00
<b>Gridless Fee</b> Gridless Fee	\$497.82	1	\$497.82
<b>Camera Labor</b> Labor for Camera job	\$3,198.54	1	\$3,198.54
<b>Labor Discount (Camera)</b> Labor Discount	-\$2,400.00	1	(\$2,400.00)

Camera Sub Total \$16,121.44

Other			
Description	Price	Quantity	Total
Contract Administration Contract Administration	\$0.00	1	\$0.00
Payment & Performance Bond Payment & Performance Bond	\$483.54	1	\$483.54
Other Sub Total			\$483.54

Quote Subtotal

\$16,604.99

Tax

\$1,024.26

Grand Total

\$17,629.25

## Headquarters

### Scope of Work:

Safe and Sound Security is to install three (3) cameras in the HQ building. The final camera locations are to be determined by the customer prior to installation. Safe and Sound Security is to pull cable from the existing PoE switch in the MDF room to all camera locations.

Safe and Sound Security is to replace the customer's existing access control on thirty-six (36) doors, one (1) pedestrian gate, and three (3) vehicle gates. FBR Treatment plant has (10) doors and (2) vehicle gates. Main HQ building has (23) doors, (1) pedestrian gate, and (1) vehicle gate. Building C has (3) doors. Safe and Sound Security is to remove all existing access control panels and install new panels in their place. Safe and Sound Security is to replace thirty-eight (38) readers and two (2) intercoms. The cameras will connect to the existing PoE switches. Safe and Sound Security is to utilize all existing cable, electrified lock hardware, door position contacts, and REX devices as needed.

Safe and Sound Security is to install one (1) alarm system across three buildings including the FBR Treatment Plant, Main HQ Building, and Building C. The locations of all devices will be decided by the customer on a pre-installation site walk with Safe and Sound Security. Safe and Sound Security is to install one (1) alarm panel in the Main HQ Building and pull 18/4 cable to the keypad. Safe and Sound Security is to run cat6 from each additional keypad and wireless hub to the nearest existing PoE switch in the associated building.

### Exclusions:

The customer is to provide power and a network connection to support the proposed systems prior to installation.

If there are any issues with the use of the existing wiring or hardware, Safe and Sound Security will notify the customer and issue a change order accordingly

The customer is to ensure that all PoE switches are on the same LAN.

## Burglar Alarm Quote

Aggregate Description	Price	Quantity	Total
<b>Verkada BP52 Alarm Panel</b> <small>Verkada BP52 Alarm Panel, North America Type B Plug</small>	\$899.00	1	\$899.00
<b>Verkada WH52 Wireless Hub</b> <small>Verkada WH52 Wireless Hub</small>	\$599.00	8	\$4,792.00
<b>Verkada Wireless Motion Sensor</b> <small>Wireless Motion Sensor</small>	\$99.00	40	\$3,960.00
<b>Verkada 200Wh Backup Battery for BP52 Panel</b> <small>200Wh Backup Battery for BP52 Panel</small>	\$199.00	1	\$199.00
<b>Verkada Cellular Backup Communicator for BP52 Panel</b> <small>Cellular Backup Communicator for BP52 Panel</small>	\$349.00	1	\$349.00
<b>3-Year Cellular Backup License With Data, Capacity Increase</b> <small>3-Year Cellular Backup License With Data, Capacity Increase</small>	\$849.00	1	\$849.00
<b>Verkada BK22 Alarm Keypad</b> <small>BK22 Alarm Keypad</small>	\$399.00	5	\$1,995.00
<b>3-Year Advanced Video Alarms License for 1 Site, Capacity Increase</b> <small>3-Year Advanced Video Alarms License for 1 Site, Capacity Increase</small>	\$4,500.00	1	\$4,500.00
<b>18/ 4 STR JKT CL2P 1M BX BGE (Burglar Alarm)</b> <small>Cable Length: 1000 ft Connector on First End: Bare Wire Connector on Second End: Bare Wire Device Supported: Burglar Alarm, Intercom, Phone, Speaker Color: Natural</small>	\$508.00	0.25	\$127.00
<b>Cat6 Cable</b> <small>Cat6 White</small>	\$306.00	2	\$612.00
<b>EMT (Misc)</b> <small>Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.</small>	\$450.00	1	\$450.00
<b>Alarm Labor</b> <small>Alarm Labor</small>	\$22,085.17	1	\$22,085.17
<b>Equipment Discount (Burglar Alarm)</b> <small>Equipment or Product Discount for Burglar Alarm Jobs</small>	-\$2,438.80	1	(\$2,438.80)
<b>License Discount (Burglar Alarm)</b> <small>License Discount (Burglar Alarm)</small>	-\$1,069.80	1	(\$1,069.80)
<b>Burglar Alarm Sub Total</b>			<b>\$37,308.57</b>

## Access Control Quote

Description	Price	Quantity	Total
<b>Verkada Access Controller (Up to 16 Doors)</b> Verkada access controller for up to 16 doors.	\$5,299.00	2	\$10,598.00
<b>Verkada AC42-HW Access Controller (Up to 4 Doors)</b> Verkada access controller for up to 4 doors.	\$1,799.00	4	\$7,196.00
<b>Verkada 18AH Backup Battery for AC62</b> Verkada 18AH Backup Battery for AC62	\$699.00	2	\$1,398.00
<b>Verkada 4AH Backup Battery for AC42 and AC12</b> Verkada 4AH Backup Battery for AC42 and AC12	\$129.00	4	\$516.00
<b>Verkada AD34 Multi-format Card Reader</b> AD34 Multi-format Card Reader	\$349.00	38	\$13,262.00
<b>Verkada 3-Year Door License, Capacity Increase</b> Verkada 3-Year Door License	\$599.00	38	\$22,762.00
<b>3-Year Intercom License, Capacity Increase</b> Verkada 3-Year Intercom License, Capacity Increase	\$1,049.00	2	\$2,098.00
<b>Verkada Video Intercom Reader</b> Verkada Video Intercom Reader	\$1,799.00	1	\$1,799.00
<b>Verkada Video Intercom Keypad</b> TD63 Video Intercom Keypad	\$1,999.00	1	\$1,999.00
<b>Access Control Labor</b> Access Control Labor	\$28,177.63	1	\$28,177.63
<b>Equipment Discount (Access Control)</b> Equipment or Product Discount for Access Control Jobs	-\$7,353.60	1	(\$7,353.60)
<b>License Discount (Access Control)</b> License Discount (Access Control)	-\$4,972.00	1	(\$4,972.00)
Access Control Sub Total			\$77,480.03

## Camera Quote

Description	Price	Quantity	Total
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	3	\$1,647.00
<b>Verakda CD53 Outdoor Dome Camera, 2TB (365 Days)</b> Verakda CD53 Outdoor Dome Camera, 2TB (365 Days)	\$3,899.00	2	\$7,798.00
<b>Cat6 Cable</b> Cat6 White	\$306.00	0.5	\$153.00
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$100.00	1	\$100.00
<b>Camera Labor</b> Labor for Camera job	\$4,721.66	1	\$4,721.66
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$2,359.40	1	(\$2,359.40)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$329.40	1	(\$329.40)
<b>Verkada CB52-E Outdoor Telephoto Lens Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Telephoto Lens Bullet Camera, 2TB, 365 Days Max	\$3,999.00	1	\$3,999.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.25	\$156.50
Camera Sub Total			\$15,886.36

Other			
Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$2,870.25	1	\$2,870.25
<b>Labor Discount (Multi-System)</b> Labor Discount	-\$35,000.00	1	(\$35,000.00)

Other Sub Total (\$32,129.75)

Quote Subtotal

\$98,545.21

Tax

\$3,890.94

Grand Total

\$102,436.15



## Roemer Treatment Plant

### Scope of Work:

Safe and Sound Security is to install one (1) bullet camera and two (2) multi lens camera that will be provided by Safe and Sound Security. Safe and Sound Security is to install three (3) dome cameras and two (2) horn speakers provided by the customer. The final camera locations are to be determined by customer prior to installation. Safe and Sound Security is to pull cable from the existing PoE switch in the MDF room to all camera and speaker locations. Safe and Sound Security is to install one (1) NEMA enclosure on the building. Safe and Sound Security is to install two (2) wireless point-to-point devices to get a network connection from the other nearby building. Safe and Sound Security is to install one (1) PoE switch in the NEMA enclosure. Safe and Sound Security is to run cable from the enclosure to the camera and wireless point-to-point device. The other point-to-point device will be installed on the other building and wired to the existing PoE switch. The customer is responsible for bringing power to the NEMA enclosure once it is installed.

Safe and Sound Security is to replace the customer's existing access control on twenty (20) doors and two (2) vehicle gates. Safe and Sound Security is to add access control to one (1) vehicle gate. Safe and Sound Security is to remove all existing access control panels and install new Verkada panels in their place. Safe and Sound Security is to replace readers on (20) doors with standard readers and (2) of the vehicle gate readers with intercom readers. Safe and Sound Security is to pull cables to the new intercom readers using existing conduit. For the replacement doors, Safe and Sound Security is to utilize all existing cable, electrified lock hardware, door position contacts, and REX devices as needed.

Safe and Sound Security is to install one alarm system. The locations of all devices will be decided by the customer on a pre-installation site walk with Safe and Sound Security. Safe and Sound Security is to pull cable from the keypad to the alarm panel. Safe and Sound Security is to pull cable from all wireless hubs back to the nearest existing PoE switch in the associated buildings.

### Customer-Provided Material:

- Three (3) dome cameras
- Three (3) camera licenses
- Two (2) horn speakers
- Two (2) horn speaker licenses

### Exclusions:

The Roemer Treatment Plant has an existing alarms license that will be utilized for the purpose of alarm and video monitoring. A new alarms license has not been proposed on this project.

The customer is to provide power and a network connection to support the proposed systems prior to installation.

The customer is to provide conduit from the building to the new gate reader location and gate motor. The customer is to bring 120v power into the NEMA enclosure as soon as it is installed.

If there are any issues with the use of the existing or customer-provided wiring or hardware, Safe and Sound Security will notify the customer and issue a change order accordingly.

## Burglar Alarm Quote

Aggregate Description	Price	Quantity	Total
<b>Verkada BP52 Alarm Panel</b> <small>Verkada BP52 Alarm Panel, North America Type B Plug</small>	\$899.00	1	\$899.00
<b>Verkada WH52 Wireless Hub</b> <small>Verkada WH52 Wireless Hub</small>	\$599.00	3	\$1,797.00
<b>Verkada Wireless Motion Sensor</b> <small>Wireless Motion Sensor</small>	\$99.00	18	\$1,782.00
<b>Verkada 200Wh Backup Battery for BP52 Panel</b> <small>200Wh Backup Battery for BP52 Panel</small>	\$199.00	1	\$199.00
<b>Verkada Cellular Backup Communicator for BP52 Panel</b> <small>Cellular Backup Communicator for BP52 Panel</small>	\$349.00	1	\$349.00
<b>3-Year Cellular Backup License With Data, Capacity Increase</b> <small>3-Year Cellular Backup License With Data, Capacity Increase</small>	\$849.00	1	\$849.00
<b>Verkada BK22 Alarm Keypad</b> <small>BK22 Alarm Keypad</small>	\$399.00	1	\$399.00
<b>18/ 4 STR JKT CL2P 1M BX BGE (Burglar Alarm)</b> <small>Cable Length: 1000 ft Connector on First End: Bare Wire Connector on Second End: Bare Wire Device Supported: Burglar Alarm, Intercom, Phone, Speaker Color: Natural</small>	\$508.00	0.25	\$127.00
<b>Cat6 Cable</b> <small>Cat6 White</small>	\$306.00	0.75	\$229.50
<b>EMT (Misc)</b> <small>Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.</small>	\$250.00	1	\$250.00
<b>Alarm Labor</b> <small>Alarm Labor</small>	\$9,138.69	1	\$9,138.69
<b>Equipment Discount (Burglar Alarm)</b> <small>Equipment or Product Discount for Burglar Alarm Jobs</small>	-\$1,085.00	1	(\$1,085.00)
<b>License Discount (Burglar Alarm)</b> <small>License Discount (Burglar Alarm)</small>	-\$169.80	1	(\$169.80)
<b>Burglar Alarm Sub Total</b>			<b>\$14,764.39</b>

## Access Control Quote

Description	Price	Quantity	Total
<b>Verkada Access Controller (Up to 16 Doors)</b> Verkada access controller for up to 16 doors.	\$5,299.00	1	\$5,299.00
<b>Verkada AC42-HW Access Controller (Up to 4 Doors)</b> Verkada access controller for up to 4 doors.	\$1,799.00	1	\$1,799.00
<b>Verkada AC12-HW Single Door Access Controller</b> Verkada single door access controller	\$699.00	1	\$699.00
<b>Verkada 4AH Backup Battery for AC42 and AC12</b> Verkada 4AH Backup Battery for AC42 and AC12	\$129.00	2	\$258.00
<b>Verkada 18AH Backup Battery for AC62</b> Verkada 18AH Backup Battery for AC62	\$699.00	1	\$699.00
<b>Verkada AD34 Multi-format Card Reader</b> AD34 Multi-format Card Reader	\$349.00	21	\$7,329.00
<b>Verkada 3-Year Door License, Capacity Increase</b> Verkada 3-Year Door License	\$599.00	21	\$12,579.00
<b>3-Year Intercom License, Capacity Increase</b> Verkada 3-Year Intercom License, Capacity Increase	\$1,049.00	2	\$2,098.00
<b>Verkada Video Intercom Reader</b> Verkada Video Intercom Reader	\$1,799.00	2	\$3,598.00
<b>18/ 6 STR OAS CL2P 1M RL BGE (Access Control)</b> Cable Length: 1000 ft Connector on First End: Bare Wire Connector on Second End: Bare Wire Shielding: Yes Device Supported: Burglar Alarm, Intercom, Phone, Speaker	\$820.00	0.25	\$205.00
<b>18/ 2 STR JKT CL2P 1M BX BGE</b> 18/2 Plenum access control wire	\$278.00	1	\$278.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	0.5	\$312.99
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$250.00	1	\$250.00
<b>Access Control Labor</b> Access Control Labor	\$25,131.40	1	\$25,131.40
<b>Equipment Discount (Access Control)</b> Equipment or Product Discount for Access Control Jobs	-\$3,744.80	1	(\$3,744.80)
<b>License Discount (Access Control)</b> License Discount (Access Control)	-\$2,935.40	1	(\$2,935.40)
Access Control Sub Total			\$53,855.19

Camera Quote			
Description	Price	Quantity	Total
<b>TRENDnet 5-Port Gigabit PoE+ Switch</b> 5-Port Gigabit PoE+ Switch	\$111.99	1	\$111.99
<b>3-Year Camera License, Capacity Increase</b> 3-Year Camera License, Capacity Increase	\$549.00	1	\$549.00
<b>3-Year Four-Camera Multisensor License, Capacity Increase</b> 3-Year Four-Camera Multisensor License, Capacity Increase	\$1,649.00	2	\$3,298.00
<b>Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure</b> Altelix 12x10x6 Vented Fiberglass Weatherproof NEMA Enclosure with Cooling Fan, 120 VAC Outlets & Power Cord	\$839.98	1	\$839.98
<b>Altelix Pole Mount / Flange Mount Kit</b> Pole Mount / Flange Mount Kit for Altelix NFC121006 & NS121006 Series NEMA Enclosures	\$187.99	1	\$187.99
<b>Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max</b> Verkada CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	\$3,899.00	1	\$3,899.00
<b>Verkada CH52-E Outdoor Multisensor Camera, 365 days</b> Verkada CH52-E Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 8TB of Storage, Maximum 365 Days of Retention	\$12,699.00	2	\$25,398.00
<b>Verkada Corner Mount</b> Corner Mount	\$199.00	2	\$398.00
<b>Verkada Arm Mount</b> Arm Mount	\$99.00	2	\$198.00
<b>Verkada Standard Pendant Cap</b> Verkada Standard Pendant Cap	\$69.00	2	\$138.00
<b>Verkada 90W PoE++ (802.3bt Type 4) Injector</b> Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Indoor, North America Type B Plug	\$169.00	1	\$169.00
<b>NanoBeam 5GHz</b> Ubiquiti Gen2 AC 5GHz	\$99.00	2	\$198.00
<b>Cat6 Cable</b> Cat6 White	\$306.00	1.5	\$459.00
<b>Cat6 Outdoor DB</b> 23 AWG, 4 Pair, Category 6 Water Blocking Gel PE Jacket, Black, 1000ft Reel	\$625.98	1	\$625.98
<b>EMT (Misc)</b> Single gang boxes, Double gang box, couplers, Adapters, Connercors, Straps, LB, and Elbows.	\$300.00	1	\$300.00
<b>Camera Labor</b> Labor for Camera job	\$13,098.79	1	\$13,098.79
<b>Equipment Discount (Camera)</b> Equipment or Product Discount for Camera Jobs	-\$6,040.00	1	(\$6,040.00)
<b>License Discount (Camera)</b> License Discount (Camera)	-\$769.40	1	(\$769.40)
Camera Sub Total			\$43,059.33

Other			
Description	Price	Quantity	Total
<b>Contract Administration</b> Contract Administration	\$0.00	1	\$0.00
<b>Payment &amp; Performance Bond</b> Payment & Performance Bond	\$2,300.37	1	\$2,300.37
<b>Labor Discount (Multi-System)</b> Labor Discount	-\$35,000.00	1	(\$35,000.00)

Other Sub Total (\$32,699.63)

Quote Subtotal \$78,979.28

Tax \$3,782.90

Grand Total \$82,762.18

## Site Totals

Site Name	Total
Parshall Flume	\$12,424.36
Lord Ranch	\$34,619.06
Well 42	\$14,060.58
Rialto Well 6	\$9,895.70
Well 18A	\$17,962.01
Reservoir 2-4	\$17,653.17
Little Alder Reservoir	\$17,601.67
Big Alder Reservoir	\$15,782.16
Well 15	\$18,999.00
Well 30 and Booster 3A-1	\$19,205.48
Well 2	\$10,236.11
Linden Yard	\$17,629.25
Headquarters	\$102,436.15
Roemer Treatment Plant	\$82,762.18
Multi-Site Discount	-\$9,873.59

**Total                    \$381,393.29**

# 6.0 Payment Schedule

Payment Schedule For Project Grand Total:

Deposit (Due On Day of Signing): \$255,879.29

Phase Payment #1: \$9,992.23

Phase Payment #2: \$0.00

Final Payment (Due Upon Completion): \$115,521.77

# **Attachment C**

**WCC Technologies Group**

**\$386,930.32**



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Compilation**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452



## Pricing Compilation:

Site Name	Price
<b>Little Alder</b>	\$9,864.94
<b>Big Alder</b>	\$18,839.52
<b>Well 18A</b>	\$16,728.03
<b>Well 42</b>	\$16,498.44
<b>Rialto Well 6</b>	\$8,909.04
<b>Well 30</b>	\$16,728.03
<b>Well 15</b>	\$16,949.25
<b>Lords Ranch</b>	\$31,841.46
<b>Well 2</b>	\$8,909.04
<b>Lindon Yard</b>	\$9,870.84
<b>Reservoir 2.4</b>	\$9,870.84
<b>Headquarters - Cameras</b>	\$16,875.90
<b>Headquarters - Access Control</b>	\$55,171.02
<b>Headquarters - Alarm</b>	\$18,935.34
<b>Roemer - Cameras</b>	\$65,048.18
<b>Roemer - Access Control</b>	\$60,476.48
<b>Roemer - Alarm</b>	\$5,013.36
<b>Parshall Flume</b>	\$12,400.61
<b>TOTAL PROJECT DISCOUNT</b>	<b>(\$12,000.00)</b>
<b>Total</b>	<b>\$386,930.32</b>

\* If the whole project is awarded at once, WCC will provide a \$12,000.00 discount.

### Assumptions / Qualifiers:

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2. Customer is responsible for all costs associated with permits, easements, and / or right-of-ways.
3. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
4. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

---

### **Project Name**

**West Valley Water – Verkada Security – Little Alder**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

[Martin.phan@wcctechgroup.com](mailto:Martin.phan@wcctechgroup.com)

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668A

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified locations.

- Install (1) Verkada CD53 dome camera at customer specified location.
  - Install (1) LINOVISION Solar Kit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1) 2" 10ft mast to support new camera location.
    - Install (1) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1) 3-year Verkada camera license.
- Provide (1) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) day.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.

## **Our Background and Company Story**

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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	1	\$1,299.00	\$1,299.00	30%	\$909.30
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	1	\$3,899.00	\$3,899.00	30%	\$2,729.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>SERVICES</b>						
Linovision SOLAR-S1240P100		1	\$858.00	\$858.00		\$858.00
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
<b>LABOR</b>		1	\$1,722.00	\$1,722.00		\$1,722.00
<b>SALES TAX</b>		1	\$540.43	\$540.43		\$540.43
<b>PERFORMANCE BOND</b>		1	\$240.61	\$240.61		\$240.61

Hardware	\$4,344.20
Software	\$1,362.90
Material	\$1,660.56
Labor	\$1,722.00
Sales Tax	\$540.43
Shipping	\$0.00
Performance Bond	\$240.61
<b>Total Project Price</b>	<b>\$9,864.94</b>

### **Assumptions / Qualifiers:**

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## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Big Alder**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668B

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (2) Verkada camera to customer specified locations.

- Install (2) Verkada CD53 dome camera at customer specified location.
  - Install (1) LINOVISION Solar Kit to power (1) new camera location.
  - Install (1) 120V branch circuit to power (1) new camera location.
    - Install (20ft) of 2" PVC to support new 120V branch circuit.
    - Trench (20ft) of dirt to support new PVC pathway.
  - Install (1ea) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1ea) category 6 patch cord from cellular gateway to camera.
  - Install (1ea) 2" 10ft mast to support new camera location.
    - Install (1ea) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (2) 3-year Verkada camera license.
- Provide (2) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

**Lift:**

- Provide (1) 40ft articulating boom lift for (2) day.

**Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

**Prevailing Wages:**

- This quote includes prevailing wages.



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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	2	\$1,299.00	\$2,598.00	30%	\$1,818.60
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	2	\$3,899.00	\$7,798.00	30%	\$5,458.60
Pole Mount Accessory	ACC-MNT-POLE-1	2	\$209.00	\$418.00	30%	\$292.60
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	2	\$849.00	\$1,698.00	30%	\$1,188.60
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	2	\$549.00	\$1,098.00	30%	\$768.60
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00		\$384.30
<b>SERVICES</b>						
Linovision SOLAR-S1240P100		1	\$858.00	\$858.00		\$858.00
<b>NETWORK CABLING</b>						
Patch Cords		3	\$5.28	\$15.84		\$15.84
<b>LIFT</b>						
40ft Articulating boom lift for (2) days		1	\$1,161.60	\$1,161.60		\$1,161.60
<b>TRENCH</b>						
Trench Rental for (1) Day		1	\$355.08	\$355.08		\$355.08
2"PVC		20	\$7.92	\$158.40		\$158.40
<b>ELECTRICAL</b>						
2" Mast		20	\$7.92	\$158.40		\$158.40
branch circuit		1	\$198.00	\$198.00		\$198.00
<b>LABOR</b>		1	\$4,011.00	\$4,011.00		\$4,011.00
<b>SALES TAX</b>		1	\$993.10	\$993.10		\$993.10
<b>PERFORMANCE BOND</b>		1	\$459.50	\$459.50		\$459.50

Hardware	\$8,129.10
Software	\$2,341.50
Material	\$2,905.32
Labor	\$4,011.00
Sales Tax	\$993.10
Shipping	\$0.00
Performance Bond	\$459.50
<b>Total Project Price</b>	<b>\$18,839.52</b>

### **Assumptions / Qualifiers:**

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2. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
3. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Reservoir 2.4**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668K

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified locations.

- Install (1) Verkada CD53 dome camera at customer specified location.
  - Install (1) LINOVISION Solar Kit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1) 2” 10ft mast to support new camera location.
    - Install (1) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1) 3-year Verkada camera license.
- Provide (1) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) day.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.

## **Our Background and Company Story**

### **WCC Technologies Group**

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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	1	\$1,299.00	\$1,299.00	30%	\$909.30
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	1	\$3,899.00	\$3,899.00	30%	\$2,729.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>SERVICES</b>						
Linovision SOLAR-S1240P100		1	\$858.00	\$858.00		\$858.00
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
<b>LABOR</b>						
		1	\$1,722.00	\$1,722.00		\$1,722.00
<b>SALES TAX</b>						
		1	\$540.43	\$540.43		\$540.43
<b>PERFORMANCE BOND</b>						
		1	\$240.75	\$240.75		\$240.75

Hardware	\$4,344.20
Software	\$1,362.90
Material	\$1,660.56
Labor	\$1,722.00
Sales Tax	\$540.43
Shipping	\$0.00
Performance Bond	\$240.75
<b>Total Project Price</b>	<b>\$9,870.84</b>

### **Assumptions / Qualifiers:**

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## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Well 18A**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668C

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified location.

- Install (1) Verkada CH52 multi-sensor camera at customer specified location.
  - Install (1) 120V branch circuit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) PoE injector to power camera.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1ea) 2” 10ft mast to support new camera location.
    - Install (1ea) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (2) 3-year Verkada camera license.
- Provide (2) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (2) days.

### **Sim Cards:**

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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	1	\$1,299.00	\$1,299.00	30%	\$909.30
CH52-8TBE-HW CH52-E Outdoor						
Multisensor Camera, 8TB, 365 Days Max	CH52-8TBE-HW	1	\$12,699.00	\$12,699.00	30%	\$8,889.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year CH52 Multisensor Camera License, Capacity Increase	LIC-CH52-3Y-CAP	1	\$1,649.00	\$1,649.00	30%	\$1,154.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>SERVICES</b>						
Injector		1	\$132.00	\$132.00		\$132.00
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
Branch Circuit		1	\$132.00	\$132.00		\$132.00
<b>LABOR</b>		1	\$1,575.00	\$1,575.00		\$1,575.00
<b>SALES TAX</b>		1	\$1,041.37	\$1,041.37		\$1,041.37
<b>PERFORMANCE BOND</b>		1	\$408.00	\$408.00		\$408.00

Hardware	\$10,504.20
Software	\$2,132.90
Material	\$1,066.56
Labor	\$1,575.00
Sales Tax	\$1,041.37
Shipping	\$0.00
Performance Bond	\$408.00

<b>Total Project Price</b>	<b>\$16,728.03</b>
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### **Assumptions / Qualifiers:**

1. By Accepting this SOW, the purchasing party agrees to payment terms of Net 30 upon receipt of invoice.
2. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
3. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Well 42**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668D

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (2) Verkada cameras to customer specified locations.

- Install (2) Verkada CD53 dome camera at customer specified location.
  - Install (1ea) branch circuit to power new camera location.
  - Install (1ea) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1ea) category 6 patch cord from cellular gateway to camera.
  - Install (1ea) 2” 10ft mast to support new camera location.
    - Install (1ea) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (2) 3-year Verkada camera license.
- Provide (2) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (2) days.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.

## **Our Background and Company Story**

### **WCC Technologies Group**

WCC Technologies Group is a full-service technology integrator specializing in **network infrastructure, physical security, collaboration systems, and IT solutions**. Founded in 2003, we've built our reputation on delivering clean, reliable technology tailored to each client's environment, budget, and timeline.

Headquartered in Southern California, we serve school districts, public agencies, and enterprise organizations that require dependable execution and responsive support. Our team holds active **C7 (Low Voltage), C10 (Electrical), and C28 (Lock & Security Equipment)** contractor licenses, enabling us to deliver fully integrated solutions with in-house expertise across critical systems.

From structured cabling and wireless networks to surveillance, access control, and fire-rated backbone infrastructure, WCC Technologies Group manages every project with precision, safety, and long-term value in mind.

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- Turnkey technology solutions from cabling to IT systems
- 20+ years of experience across education, enterprise, and government
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- Responsive, communicative project management
- Ongoing investment in people, training, and innovation

At WCC Technologies Group, we combine technical expertise with a strong service culture. We're building the go-to partner for organizations that value quality, consistency, and forward-thinking technology integration.

## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	2	\$1,299.00	\$2,598.00	30%	\$1,818.60
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	2	\$3,899.00	\$7,798.00	30%	\$5,458.60
Pole Mount Accessory	ACC-MNT-POLE-1	2	\$209.00	\$418.00	30%	\$292.60
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	2	\$849.00	\$1,698.00	30%	\$1,188.60
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	2	\$549.00	\$1,098.00	30%	\$768.60
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>NETWORK CABLING</b>						
Patch Cords		3	\$5.28	\$15.84		\$15.84
<b>LIFT</b>						
40ft articulating boom lift for (2) days		1	\$1,161.60	\$1,161.60		\$1,161.60
<b>ELECTRICAL</b>						
2" Mast		20	\$7.92	\$158.40		\$158.40
Branch Circuit		2	\$132.00	\$264.00		\$264.00
<b>LABOR</b>		1	\$3,150.00	\$3,150.00		\$3,150.00
<b>SALES TAX</b>		1	\$875.60	\$875.60		\$875.60
<b>PERFORMANCE BOND</b>		1	\$402.40	\$402.40		\$402.40

Hardware	\$8,129.10
Software	\$2,341.50
Material	\$1,599.84
Labor	\$3,150.00
Sales Tax	\$875.60
Shipping	\$0.00
Performance Bond	\$402.40
<b>Total Project Price</b>	<b>\$16,498.44</b>

### **Assumptions / Qualifiers:**

1. By Accepting this SOW, the purchasing party agrees to payment terms of Net 30 upon receipt of invoice.
2. Customer is responsible for all costs associated with permits, easements, and / or right-of-ways.
3. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
4. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Rialto Well 6**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668E

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified locations.

- Install (1) Verkada CD53 dome camera at customer specified location.
  - Install (1) 120V branch circuit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1) 2" 10ft mast to support new camera location.
    - Install (1) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1) 3-year Verkada camera license.
- Provide (1) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) day.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.



## **Our Background and Company Story**

### **WCC Technologies Group**

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- Turnkey technology solutions from cabling to IT systems
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- Licensed C7, C10, and C28 contractor for complete in-house execution
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- Responsive, communicative project management
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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	1	\$1,299.00	\$1,299.00	30%	\$909.30
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	1	\$3,899.00	\$3,899.00	30%	\$2,729.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
Branch Circuit		1	\$132.00	\$132.00		\$132.00
<b>LABOR</b>		1	\$1,575.00	\$1,575.00		\$1,575.00
<b>SALES TAX</b>		1	\$475.09	\$475.09		\$475.09
<b>PERFORMANCE BOND</b>		1	\$217.29	\$217.29		\$217.29

Hardware	\$4,344.20
Software	\$1,362.90
Material	\$934.56
Labor	\$1,575.00
Sales Tax	\$475.09
Shipping	\$0.00
Performance Bond	\$217.29
<b>Total Project Price</b>	<b>\$8,909.04</b>

### **Assumptions / Qualifiers:**

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4. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Well 30**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

[Martin.phan@wcctechgroup.com](mailto:Martin.phan@wcctechgroup.com)

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668F

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified locations.

- Install (1) Verkada CH52 multi-sensor camera at customer specified location.
  - Install (1) 120V branch circuit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) PoE injector to power new camera.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1) 2” 10ft mast to support new camera location.
    - Install (1) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1) 3-year Verkada camera license.
- Provide (1) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) day.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.

## **Our Background and Company Story**

### **WCC Technologies Group**

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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	1	\$1,299.00	\$1,299.00	30%	\$909.30
CH52-8TBE-HW CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max	CH52-8TBE-HW	1	\$12,699.00	\$12,699.00	30%	\$8,889.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year CH52 Multisensor Camera License, Capacity Increase	LIC-CH52-3Y-CAP	1	\$1,649.00	\$1,649.00	30%	\$1,154.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>SERVICES</b>						
Injector		1	\$132.00	\$132.00		\$132.00
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
Branch Circuit		1	\$132.00	\$132.00		\$132.00
<b>LABOR</b>		1	\$1,575.00	\$1,575.00		\$1,575.00
<b>SALES TAX</b>		1	\$1,041.37	\$1,041.37		\$1,041.37
<b>PERFORMANCE BOND</b>		1	\$408.00	\$408.00		\$408.00

Hardware	\$10,504.20
Software	\$2,132.90
Material	\$1,066.56
Labor	\$1,575.00
Sales Tax	\$1,041.37
Shipping	\$0.00
Performance Bond	\$408.00
<b>Total Project Price</b>	<b>\$16,728.03</b>

### **Assumptions / Qualifiers:**

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## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Well 15**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452



## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668G

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified locations.

- Install (1) Verkada CH52 dome camera at customer specified location.
  - Install (1) 120V branch circuit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) PoE injector to power camera.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1) 2” 10ft mast to support new camera location.
    - Install (1) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1) 3-year Verkada camera license.
- Provide (1) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) day.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.



## **Our Background and Company Story**

### **WCC Technologies Group**

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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	1	\$1,299.00	\$1,299.00	30%	\$909.30
CH52-8TBE-HW CH52-E Outdoor						
Multisensor Camera, 8TB, 365 Days Max	CH52-8TBE-HW	1	\$12,699.00	\$12,699.00	30%	\$8,889.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year CH52 Multisensor Camera License, Capacity Increase	LIC-CH52-3Y-CAP	1	\$1,649.00	\$1,649.00	30%	\$1,154.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>SERVICES</b>						
Injector		1	\$132.00	\$132.00		\$132.00
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
Branch Circuit		1	\$330.00	\$330.00		\$330.00
<b>LABOR</b>		1	\$1,575.00	\$1,575.00		\$1,575.00
<b>SALES TAX</b>		1	\$1,059.19	\$1,059.19		\$1,059.19
<b>PERFORMANCE BOND</b>		1	\$413.40	\$413.40		\$413.40

Hardware	\$10,504.20
Software	\$2,132.90
Material	\$1,264.56
Labor	\$1,575.00
Sales Tax	\$1,059.19
Shipping	\$0.00
Performance Bond	\$413.40

<b>Total Project Price</b>	<b>\$16,949.25</b>
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### **Assumptions / Qualifiers:**

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2. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
3. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Lords Ranch**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668H

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (2) Verkada cameras to customer specified locations.

- Install (2) Verkada CH52 multi-sensor cameras at customer specified locations.
  - Install (1ea) 120V branch circuit to power new camera location.
  - Install (1ea) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1ea) PoE injector to power cameras.
    - Install (1ea) category 6 patch cord from cellular gateway to camera.
  - Install (1ea) 2” 10ft mast to support new camera location.
    - Install (1ea) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (2) 3-year Verkada camera license.
- Provide (2) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (2) days.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.

## **Our Background and Company Story**

### **WCC Technologies Group**

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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	2	\$1,299.00	\$2,598.00	30%	\$1,818.60
CH52-8TBE-HW CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max	CH52-8TBE-HW	2	\$12,699.00	\$25,398.00	30%	\$17,778.60
Pole Mount Accessory	ACC-MNT-POLE-1	2	\$209.00	\$418.00	30%	\$292.60
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	2	\$849.00	\$1,698.00	30%	\$1,188.60
3-Year CH52 Multisensor Camera License, Capacity Increase	LIC-CH52-3Y-CAP	2	\$1,649.00	\$3,298.00	30%	\$2,308.60
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>NETWORK CABLING</b>						
Patch Cords		3	\$5.28	\$15.84		\$15.84
<b>LIFT</b>						
40ft articulating boom lift for (2) days		1	\$1,161.60	\$1,161.60		\$1,161.60
<b>ELECTRICAL</b>						
2" Mast		20	\$7.92	\$158.40		\$158.40
Branch Circuit		2	\$132.00	\$264.00		\$264.00
<b>LABOR</b>		1	\$3,150.00	\$3,150.00		\$3,150.00
<b>SALES TAX</b>		1	\$1,984.40	\$1,984.40		\$1,984.40
<b>PERFORMANCE BOND</b>		1	\$776.62	\$776.62		\$776.62

Hardware	\$20,449.10
Software	\$3,881.50
Material	\$1,599.84
Labor	\$3,150.00
Sales Tax	\$1,984.40
Shipping	\$0.00
Performance Bond	\$776.62
<b>Total Project Price</b>	<b>\$31,841.46</b>

### **Assumptions / Qualifiers:**

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2. Customer is responsible for all costs associated with permits, easements, and / or right-of-ways.
3. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
4. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Well 2**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452



## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668I

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified locations.

- Install (1) Verkada CD53 dome camera at customer specified location.
  - Install (1) 120V branch circuit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1) 2” 10ft mast to support new camera location.
    - Install (1) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1) 3-year Verkada camera license.
- Provide (1) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) day.

### **Sim Cards:**

- This quote does not include sim cards. Customer is responsible for procuring sim cards.

### **Prevailing Wages:**

- This quote includes prevailing wages.



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<b>HARDWARE</b>						
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CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	1	\$3,899.00	\$3,899.00	30%	\$2,729.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
Branch Circuit		1	\$132.00	\$132.00		\$132.00
<b>LABOR</b>		1	\$1,575.00	\$1,575.00		\$1,575.00
<b>SALES TAX</b>		1	\$475.09	\$475.09		\$475.09
<b>PERFORMANCE BOND</b>		1	\$217.29	\$217.29		\$217.29

Hardware	\$4,344.20
Software	\$1,362.90
Material	\$934.56
Labor	\$1,575.00
Sales Tax	\$475.09
Shipping	\$0.00
Performance Bond	\$217.29
<b>Total Project Price</b>	<b>\$8,909.04</b>

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## **your backbone for IT**

---

### **Project Name**

**West Valley Water – Verkada Security – Linden Yard**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

[Martin.phan@wcctechgroup.com](mailto:Martin.phan@wcctechgroup.com)

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668J

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Camera Installation:**

Provide labor and materials to install (1) Verkada camera to customer specified locations.

- Install (1) Verkada CD53 dome camera at customer specified location.
  - Install (1) LINOVISION Solar Kit to power new camera location.
  - Install (1) Verkada GC31 cellular gateway to provide ethernet at new camera location.
    - Install (1) category 6 patch cord from cellular gateway to camera.
  - Install (1) 2" 10ft mast to support new camera location.
    - Install (1) Verkada pole mount accessory to support new camera.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1) 3-year Verkada camera license.
- Provide (1) 3-year Verkada cellular gateway license.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) day.

### **Sim Cards:**

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### **Prevailing Wages:**

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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
GC31 Cellular Gateway, Outdoor	GC31-E-HW	1	\$1,299.00	\$1,299.00	30%	\$909.30
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	1	\$3,899.00	\$3,899.00	30%	\$2,729.30
Pole Mount Accessory	ACC-MNT-POLE-1	1	\$209.00	\$209.00	30%	\$146.30
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Wi-Fi Cellular License, Capacity Increase	LIC-GC-3Y-CAP	1	\$849.00	\$849.00	30%	\$594.30
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>SERVICES</b>						
Linovision SOLAR-S1240P100		1	\$858.00	\$858.00		\$858.00
<b>NETWORK CABLING</b>						
Patch Cords		2	\$5.28	\$10.56		\$10.56
<b>LIFT</b>						
40ft articulating boom lift for (1) day		1	\$712.80	\$712.80		\$712.80
<b>ELECTRICAL</b>						
2" Mast		10	\$7.92	\$79.20		\$79.20
<b>LABOR</b>		1	\$1,722.00	\$1,722.00		\$1,722.00
<b>SALES TAX</b>		1	\$540.43	\$540.43		\$540.43
<b>PERFORMANCE BOND</b>		1	\$240.75	\$240.75		\$240.75

Hardware	\$4,344.20
Software	\$1,362.90
Material	\$1,660.56
Labor	\$1,722.00
Sales Tax	\$540.43
Shipping	\$0.00
Performance Bond	\$240.75
<b>Total Project Price</b>	<b>\$9,870.84</b>

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## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Parshall Flume**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

[Martin.phan@wcctechgroup.com](mailto:Martin.phan@wcctechgroup.com)

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668M

*Provide labor and material to install new Verkada security within customers facility.*

### **Wall Mount Cabinet Installation:**

Provide labor and materials to install wall mount cabinet to customer specified locations.

- Install (1) wall mount cabinet at Parshall Flume east side to support new Verkada camera.
- Install (1) 120V branch circuit to support new cabinet location.
- Install (1) 4-port unmanaged PoE mini switch to support new network cabling.
- Install (1) 24-port category 6 patch panel to support new network cabling.

### **Verkada Camera Installation:**

Provide labor and materials to install (2) Verkada cameras to customer specified locations.

- Install (2) Verkada CD53 dome cameras at customer specified locations.
  - Install (1ea) category 6 network cables from nearest network switch to each of the (2) cameras.

### **Verkada Speaker Horn Installation:**

Provide labor and materials to install (1) Verkada speaker horn to customer specified location.

- Install (1) Verkada BZ11 speaker horn at customer specified location.
  - Install (1) category 6 network cables from nearest network switch.

### **Verkada Licenses:**

- Provide (1ea) 3-year Verkada camera license for each of the (2) cameras.
- Provide (1) 3-year Verkada horn speaker license.

### **Lift:**

- Provide (1) 40ft articulating boom lift for (1) week.

### **Prevailing Wages:**

- This quote includes prevailing wages.



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## **Bill of materials - Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	2	\$3,899.00	\$7,798.00	30%	\$5,458.60
Camera Arm Mount	ACC-MNT-ARM-1	2	\$99.00	\$198.00	30%	\$138.60
Camera Pendant Cap	ACC-MNT-PEND-1	2	\$69.00	\$138.00	30%	\$96.60
BZ11 Horn Speaker	BZ11-HW	1	\$799.00	\$799.00	30%	\$559.30
<b>SOFTWARE</b>						
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	2	\$549.00	\$1,098.00	30%	\$768.60
3-Year Horn Speaker License, Capacity Increase	LIC-BZ-3Y-CAP	1	\$549.00	\$549.00	30%	\$384.30
<b>SERVICES</b>						
4-Port Mini Switch		1	\$132.00	\$132.00		\$132.00
Small Wall Mount Cabinet		1	\$330.00	\$330.00		\$330.00
<b>NETWORK CABLING</b>						
Commscope Category 6 CMR	UN884017214/10	500	\$0.30	\$148.76		\$148.76
Category 6 Jacks	760257310	3	\$9.11	\$27.32		\$27.32
Faceplates/SMB		3	\$3.96	\$11.88		\$11.88
Category 6 24-port patch panel	760237024	1	\$152.76	\$152.76		\$152.76
Patch Cords		4	\$5.28	\$21.12		\$21.12
Ceiling wire for j-hooks		8	\$1.11	\$8.91		\$8.91
J-Hook supports		8	\$6.98	\$55.84		\$55.84
<b>ELECTRICAL</b>						
Branch Circuits		1	\$198.00	\$198.00		\$198.00
<b>LABOR</b>		1	\$2,944.99	\$2,944.99		\$2,944.99
<b>SALES TAX</b>		1	\$660.57	\$660.57		\$660.57
<b>PERFORMANCE BOND</b>		1	\$302.45	\$302.45		\$302.45

Hardware	\$6,253.10
Software	\$1,152.90
Material	\$1,086.60
Labor	\$2,944.99
Sales Tax	\$660.57
Shipping	\$0.00
Performance Bond	\$302.45
<b>Total Project Price</b>	<b>\$12,400.61</b>

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## **your backbone for IT**

---

### **Project Name**

**West Valley Water – Verkada Security – Roemer**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

[Martin.phan@wcctechgroup.com](mailto:Martin.phan@wcctechgroup.com)

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668M

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Cameras**

#### **Ubiquiti Wireless Bridge Installation:**

Provide labor and materials to install (4) Ubiquiti wireless bridges to customer specified locations.

- Install (1) Ubiquiti LTU Lite wireless bridge device at (1) customer specified locations
  - Install (1) category 6 network cable from nearest network switch.
  - Install (1) PoE injector at the wireless bridge devices.
  - Install (1) 120V branch circuit to support the wireless bridge devices.
  - Install (10ft) of 1" EMT as a mast for the wireless bridge devices.

#### **Verkada Camera Installation:**

Provide labor and materials to install (13) Verkada cameras to customer specified locations.

- Install (4) Verkada CD53 dome cameras at customer specified locations.
- Install (3) customer provided Verkada CD53 dome cameras at customer specified locations.
- Install (3) Verkada CB53 bullet cameras at customer specified locations.
- Install (2) Verkada CH52 multi-sensor cameras at customer specified locations.
- Install (1) customer provided Verkada CF81 fisheye camera at customer specified location.
  - Install (1ea) category 6 network cables from nearest network switch to each of the (13) cameras.
  - Install (1ea) PoE injectors at each of the (2) multi-sensor cameras.

#### **Verkada Licenses:**

- Provide (1ea) 3-year Verkada camera license for each of the (9) cameras.
  - WCC is not responsible for providing a license for the (4) customer provided cameras.

## **Verkada Access Control**

### **Ubiquiti Wireless Bridge Installation:**

Provide labor and materials to install (4) Ubiquiti wireless bridges to customer specified locations.

- Install (1) Ubiquiti LTU Rocket wireless bridge device in the main building.
  - Install (1) Ubiquiti AM-2G16-90 wireless antenna.
  - Install (1) category 6 network cable from nearest network switch.
  - Install (1) PoE injector at wireless bridge device.
- Install (1ea) Ubiquiti LTU Lite wireless bridge device at (3) customer specified locations
  - Install (1ea) category 6 network cable from nearest network switch.
  - Install (1ea) PoE injector at each of the (3) wireless bridge devices.
  - Install (1ea) 120V branch circuit to support each of the (3) wireless bridge devices.
  - Install (10ft) of 1" EMT as a mast for each of the (3) wireless bridge devices.
- Install (2) Ubiquiti airFiber 60 Long Range wireless bridge device at local gate.
  - Install (1ea) category 6 network cable from nearest network switch.
  - Install (1) PoE injector at the wireless bridge device.
  - Install (1) 120V branch circuit to support the wireless bridge device.

### **Verkada Intercom/Card Reader Gate Installation:**

Provide labor and materials to install (2) Verkada intercoms and (1) Verkada card reader to customer specified gate locations.

- Install (2) Verkada TD53 intercoms at customer specified gate locations.
  - Install (1ea) 18/4 wire from Verkada intercom to existing gate motor at each of the (2) of the intercoms.
    - Install (60ft) of ¾" EMT to support new cables at each of the (2) intercom locations.
  - Install (1ea) Gooseneck Pedestal at each of the (2) of the intercoms.
  - Install (1ea) 120V branch circuits at (2) of the intercom locations.
- Install (1) Verkada AD34 card reader at customer specified gate location.
  - Install (1) 18/4 wire from Verkada card reader to existing gate motor.
    - Install (40ft) of ¾" EMT to support new cables.
  - Install (1) Gooseneck Pedestal at the card reader.
  - Install (1) 120V branch circuit at the card reader location.

**Verkada Card Reader Installation:**

Provide labor and materials to install (19) Verkada card readers to customer specified locations.

- Install (19) Verkada AD34 card readers at customer specified door locations.
  - This quote assumes all existing wiring and door hardware is functional and usable.

**Verkada Door Controller Installation:**

Provide labor and materials to install (6) Verkada door controllers to customer specified locations.

- Install (6) Verkada AC42 4-door controllers at customer specified locations.
  - This quote assumes all existing wiring is functional and usable.

**Verkada Licenses:**

- Provide (1ea) 3-year Verkada intercom license for each of the (2) intercoms.
- Provide (1ea) 3-year Verkada door license for each of the (20) card readers.

**Verkada Alarm**

**Verkada Alarm System Installation:**

Provide labor and materials to install a Verkada alarm system to customer specified locations.

- Install (1) Verkada BP52 alarm panel at customer specified locations.
  - Install (1) Verkada alarm panel backup battery.
- Install (1) Verkada BK22 alarm keypad at customer specified locations.
  - Install (1) 18/2 wire from alarm panel to the alarm keypads.
- Install (1) Verkada WH52 wireless hubs at customer specified locations.
  - Install (1) category 6 network cables from nearest network switch to the wireless hub.
- Install (8) Verkada BR32 wireless motion sensors at customer specified locations.

**Lift:**

- Provide (1) 40ft articulating boom lift for (1) week.

**Prevailing Wages:**

- This quote includes prevailing wages.

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- 20+ years of experience across education, enterprise, and government
- Licensed C7, C10, and C28 contractor for complete in-house execution
- Clean, professional installations built for long-term performance
- Responsive, communicative project management
- Ongoing investment in people, training, and innovation

At WCC Technologies Group, we combine technical expertise with a strong service culture. We're building the go-to partner for organizations that value quality, consistency, and forward-thinking technology integration.



## **Bill of materials – Verkada Cameras Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	4	\$3,899.00	\$15,596.00	30%	\$10,917.20
Camera Arm Mount	ACC-MNT-ARM-1	5	\$99.00	\$495.00	30%	\$346.50
Camera Pendant Cap	ACC-MNT-PEND-1	3	\$69.00	\$207.00	30%	\$144.90
CH52-E Outdoor Multisensor Camera, 8TB, 365 Days Max	CH52-8TBE-HW	2	\$12,699.00	\$25,398.00	30%	\$17,778.60
CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	CB52-2TBE-HW	3	\$3,899.00	\$11,697.00	30%	\$8,187.90
Corner Mount	ACC-MNT-CORNER-1	4	\$199.00	\$796.00	30%	\$557.20
<b>SOFTWARE</b>						
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	7	\$549.00	\$3,843.00	30%	\$2,690.10
3-Year CH52 Multisensor Camera License, Capacity Increase	LIC-CH52-3Y-CAP	2	\$1,649.00	\$3,298.00	30%	\$2,308.60
<b>SERVICES</b>						
LTU Lite		1	\$130.68	\$130.68		\$130.68
PoE Injector		3	\$132.00	\$396.00		\$396.00
<b>NETWORK CABLING</b>						
Commscope Category 6 CMR	UN884017214/10	4,000	\$0.30	\$1,190.11		\$1,190.11
Category 6 Jacks	760257310	13	\$9.11	\$118.40		\$118.40
Faceplates/SMB		13	\$3.96	\$51.48		\$51.48
Category 6 24-port patch panel	760237024	1	\$152.76	\$152.76		\$152.76
Patch Cords		26	\$5.28	\$137.28		\$137.28
Ceiling wire for j-hooks		32	\$1.21	\$38.61		\$38.61
J-Hook supports		32	\$7.56	\$241.96		\$241.96
<b>LIFT</b>						
40ft Articulating boom lift for (1) week		1	\$1,339.80	\$1,339.80		\$1,339.80
<b>ELECTRICAL</b>						
Branch Circuits		1	\$198.00	\$198.00		\$198.00
3/4" EMT		50	\$4.62	\$231.00		\$231.00
1" EMT for Mast		10	\$5.28	\$52.80		\$52.80
<b>LABOR</b>		1	\$12,452.74	\$12,452.74		\$12,452.74
<b>SALES TAX</b>		1	\$3,799.01	\$3,799.01		\$3,799.01
<b>PERFORMANCE BOND</b>		1	\$1,586.54	\$1,586.54		\$1,586.54

Hardware	\$37,932.30
Software	\$4,998.70
Material	\$4,278.89
Labor	\$12,452.74
Sales Tax	\$3,799.01
Shipping	\$0.00
Performance Bond	\$1,586.54
<b>Total Project Price</b>	<b>\$65,048.18</b>



## **Bill of materials – Verkada Access Control Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
TD53 Video Intercom Reader	TD53-HW	2	\$1,799.00	\$3,598.00	30%	\$2,518.60
AD34 Multi-format Card Reader	AD34-HW	20	\$349.00	\$6,980.00	30%	\$4,886.00
AC42 4 Door Controller	AC42-HW	6	\$1,799.00	\$10,794.00	30%	\$7,555.80
<b>SOFTWARE</b>						
3-Year Intercom License, Capacity Increase	LIC-TD-3Y-CAP	2	\$1,049.00	\$2,098.00	30%	\$1,468.60
3-Year Door License, Capacity Increase	LIC-AC-3Y-CAP	20	\$599.00	\$11,980.00	30%	\$8,386.00
<b>SERVICES</b>						
Goosneck Install		3	\$178.20	\$534.60		\$534.60
airFiber 60 Long-Range		2	\$394.68	\$789.36		\$789.36
PoE Injector		4	\$132.00	\$528.00		\$528.00
LTU Lite		3	\$130.68	\$392.04		\$392.04
LTU Rocket		1	\$526.68	\$526.68		\$526.68
AM-2G16-90		1	\$183.48	\$183.48		\$183.48
<b>NETWORK CABLING</b>						
Commscope Category 6 CMR	UN884017214/10	1,500	\$0.30	\$446.29		\$446.29
Category 6 Jacks	760257310	6	\$9.11	\$54.65		\$54.65
Faceplates/SMB		6	\$3.96	\$23.76		\$23.76
Category 6 24-port patch panel	760237024	1	\$152.76	\$152.76		\$152.76
Patch Cords		12	\$5.28	\$63.36		\$63.36
Ceiling wire for j-hooks		15	\$1.19	\$17.82		\$17.82
J-Hook supports		15	\$7.44	\$111.67		\$111.67
<b>INTRUSION</b>						
18/4 Wire		200	\$0.46	\$92.40		\$92.40
Ceiling wire for j-hooks		5	\$1.19	\$5.94		\$5.94
J-Hook Supports		5	\$7.44	\$37.22		\$37.22
<b>LIFT</b>						
40ft Articulating boom lift for (1) week		1	\$1,339.80	\$1,339.80		\$1,339.80
<b>ELECTRICAL</b>						
Branch Circuits		4	\$198.00	\$792.00		\$792.00
3/4" EMT		350	\$4.62	\$1,617.00		\$1,617.00
1" EMT for Mast		30	\$5.28	\$158.40		\$158.40
<b>LABOR</b>		1	\$24,264.71	\$24,264.71		\$24,264.71
<b>SALES TAX</b>		1	\$2,054.49	\$2,054.49		\$2,054.49
<b>PERFORMANCE BOND</b>		1	\$1,475.04	\$1,475.04		\$1,475.04

## **Bill of materials – Verkada Access Control Pricing (CONT.)**

Hardware	\$14,960.40
Software	\$9,854.60
Material	\$7,867.24
Labor	\$24,264.71
Sales Tax	\$2,054.49
Shipping	\$0.00
Performance Bond	\$1,475.04
<b>Total Project Price</b>	<b>\$60,476.48</b>

## **Bill of materials – Verkada Alarm Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
WH52 Wireless Hub	WH52-HW	1	\$599.00	\$599.00	30%	\$419.30
BP52 32-Zone Alarm Panel, North America Type B Plug	BP52-HW-NA	1	\$899.00	\$899.00	30%	\$629.30
BK22 Touchscreen Alarm Keypad	BK22-HW	1	\$399.00	\$399.00	30%	\$279.30
Backup Battery for BP52 Alarm Panel, 200WH	ACC-VBX-200WH	1	\$199.00	\$199.00	30%	\$139.30
BR32 Wireless Motion Sensor	BR32-HW	8	\$99.00	\$792.00	30%	\$554.40
<b>NETWORK CABLING</b>						
Commscope Category 6 CMR	UN884017214/10	250	\$0.30	\$74.38		\$74.38
Category 6 Jacks	760257310	1	\$9.11	\$9.11		\$9.11
Faceplates/SMB		1	\$3.96	\$3.96		\$3.96
Category 6 24-port patch panel	760237024	1	\$152.76	\$152.76		\$152.76
Patch Cords		2	\$5.28	\$10.56		\$10.56
Ceiling wire for j-hooks		2	\$1.49	\$2.97		\$2.97
J-Hook supports		2	\$9.31	\$18.61		\$18.61
<b>INTRUSION</b>						
18/2 Wire		250	\$0.40	\$99.00		\$99.00
Ceiling wire for j-hooks		5	\$1.19	\$5.94		\$5.94
J-Hook Supports		5	\$7.44	\$37.22		\$37.22
<b>LABOR</b>		1	\$2,235.71	\$2,235.71		\$2,235.71
<b>SALES TAX</b>		1	\$219.25	\$219.25		\$219.25
<b>PERFORMANCE BOND</b>		1	\$122.28	\$122.28		\$122.28

Hardware	\$2,021.60
Software	\$0.00
Material	\$414.52
Labor	\$2,235.71
Sales Tax	\$219.25
Shipping	\$0.00
Performance Bond	\$122.28
<b>Total Project Price</b>	<b>\$5,013.36</b>

### **Assumptions / Qualifiers:**

1. By Accepting this SOW, the purchasing party agrees to payment terms of Net 30 upon receipt of invoice.
2. Customer is responsible for all costs associated with permits, easements, and / or right-of-ways.
3. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
4. Bid pricing is valid for 30 days after listed bid date.



## **your backbone for IT**

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### **Project Name**

**West Valley Water – Verkada Security – Head Quarters**

**CMAS Agreement Number: 3-23-01-1017**

### **Martin Phan**

Technology Consultant

Martin.phan@wcctechgroup.com

408.367.9452

## **SCOPE OF WORK**

Date: August 26, 2025

Quote: 25-668L

*Provide labor and material to install new Verkada security within customers facility.*

### **Verkada Cameras**

#### **Verkada Camera Installation:**

Provide labor and materials to install (5) Verkada cameras to customer specified locations.

- Install (2) Verkada CD53 dome cameras at customer specified locations.
- Install (1) Verkada CB53 bullet camera at customer specified location.
- Relocate (2) existing Verkada cameras from existing location to new customer specified locations.
  - Install (1ea) category 6 network cables from nearest network switch to (3) of the cameras.
- Install (1ea) Verkada 45-degree angle mounts at (5) existing Verkada fisheye camera locations.

#### **Verkada Licenses:**

- Provide (1ea) 3-year Verkada camera license for each of the (4) cameras.

### **Verkada Access Control**

#### **Verkada Intercom Installation:**

Provide labor and materials to install (2) Verkada intercoms to customer specified locations.

- Install (1) Verkada TD53 intercom at customer specified gate location.
- Install (1) Verkada TD63 intercom at customer specified gate location.
  - This quote assumes that we will utilize existing cables and no new cables or infrastructure is needed for intercoms.

### **Verkada Card Reader Installation:**

Provide labor and materials to install (38) Verkada card readers to customer specified locations.

- Install (38) Verkada AD34 card readers at customer specified door locations.
  - This quote assumes all existing wiring and door hardware is functional and usable.

### **Verkada Door Controller Installation:**

Provide labor and materials to install (6) Verkada door controllers to customer specified locations.

- Install (4) Verkada AC42 4-door controllers at customer specified locations.
- Install (1) Verkada AC62 16-door controllers at customer specified locations.
  - This quote assumes all existing wiring is functional and usable.

### **Verkada Licenses:**

- Provide (1ea) 3-year Verkada intercom license for each of the (2) intercoms.
- Provide (1ea) 3-year Verkada door license for each of the (38) card readers.

### **Verkada Alarm**

#### **Verkada Alarm System Installation:**

Provide labor and materials to install a Verkada alarm system to customer specified locations.

- Install (1) Verkada BP52 alarm panel at customer specified location.
  - Install (1) Verkada alarm panel backup battery for the alarm panel.
- Install (5) Verkada BK22 alarm keypad at customer specified locations.
  - Install (1ea) 18/2 wire from alarm panel to each of the (5) alarm keypads.
- Install (3) Verkada WH52 wireless hubs at customer specified locations.
  - Install (1ea) category 6 network cables from nearest network switch to each of the (3) wireless hubs.
- Install (57) Verkada BR32 wireless motion sensors at customer specified locations.

### **Verkada Licenses:**

- Provide (1ea) 3-year Verkada advanced video alarm license for each of the (3) buildings.

**Lift:**

- Provide (1) 40ft articulating boom lift for (1) week.

**Prevailing Wages:**

- This quote includes prevailing wages.

## **Our Background and Company Story**

### **WCC Technologies Group**

WCC Technologies Group is a full-service technology integrator specializing in **network infrastructure, physical security, collaboration systems, and IT solutions**. Founded in 2003, we've built our reputation on delivering clean, reliable technology tailored to each client's environment, budget, and timeline.

Headquartered in Southern California, we serve school districts, public agencies, and enterprise organizations that require dependable execution and responsive support. Our team holds active **C7 (Low Voltage), C10 (Electrical), and C28 (Lock & Security Equipment)** contractor licenses, enabling us to deliver fully integrated solutions with in-house expertise across critical systems.

From structured cabling and wireless networks to surveillance, access control, and fire-rated backbone infrastructure, WCC Technologies Group manages every project with precision, safety, and long-term value in mind.

We recently changed our name from **West Coast Cable** to **WCC Technologies Group** to reflect our growth beyond cabling into complete end-to-end technology services. While our name has evolved, our commitment to reliability, accountability, and client partnership remains unchanged.

### **What Sets Us Apart**

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## **Bill of materials – Verkada Camera Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
CB52-E Outdoor Bullet Camera, 2TB, 365 Days Max	CB52-2TBE-HW	1	\$3,899.00	\$3,899.00	30%	\$2,729.30
CD53-E Outdoor Dome Camera, 2TB, 365 Days Max	CD53-2TBE-HW	2	\$3,899.00	\$7,798.00	30%	\$5,458.60
Camera Arm Mount	ACC-MNT-ARM-1	1	\$99.00	\$99.00	30%	\$69.30
Camera Pendant Cap	ACC-MNT-PEND-1	1	\$69.00	\$69.00	30%	\$48.30
Camera Angle Mount	ACC-MNT-ANGLE-1	5	\$149.00	\$745.00	30%	\$521.50
<b>SOFTWARE</b>						
3-Year Camera License, Capacity Increase	LIC-CAM-3Y-CAP	3	\$549.00	\$1,647.00	30%	\$1,152.90
<b>NETWORK CABLING</b>						
Commscope Category 6 CMR	UN884017214/10	1,000	\$0.30	\$297.53		\$297.53
Category 6 Jacks	760257310	3	\$9.11	\$27.32		\$27.32
Faceplates/SMB		3	\$3.96	\$11.88		\$11.88
Patch Cords		6	\$5.28	\$31.68		\$31.68
Ceiling wire for j-hooks		8	\$1.11	\$8.91		\$8.91
J-Hook supports		8	\$6.98	\$55.84		\$55.84
<b>LIFT</b>						
40ft Articulating boom lift for (1) week		1	\$1,339.80	\$1,339.80		\$1,339.80
<b>LABOR</b>						
		1	\$3,757.43	\$3,757.43		\$3,757.43
<b>SALES TAX</b>						
		1	\$954.00	\$954.00		\$954.00
<b>PERFORMANCE BOND</b>						
		1	\$411.61	\$411.61		\$411.61

Hardware	\$8,827.00
Software	\$1,152.90
Material	\$1,772.96
Labor	\$3,757.43
Sales Tax	\$954.00
Shipping	\$0.00
Performance Bond	\$411.61
<b>Total Project Price</b>	<b>\$16,875.90</b>



## **Bill of materials – Verkada Access Control Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
TD53 Video Intercom Reader	TD53-HW	1	\$1,799.00	\$1,799.00	30%	\$1,259.30
TD63 Video Intercom Keypad	TD63-HW	1	\$1,999.00	\$1,999.00	30%	\$1,399.30
AD34 Multi-format Card Reader	AD34-HW	38	\$349.00	\$13,262.00	30%	\$9,283.40
AC42 4 Door Controller	AC42-HW	4	\$1,799.00	\$7,196.00	30%	\$5,037.20
AC62 16 Door Controller	AC62-HW	2	\$5,299.00	\$10,598.00	30%	\$7,418.60
<b>SOFTWARE</b>						
3-Year Intercom License, Capacity Increase	LIC-TD-3Y-CAP	2	\$1,049.00	\$2,098.00	30%	\$1,468.60
3-Year Door License, Capacity Increase	LIC-AC-3Y-CAP	38	\$599.00	\$22,762.00	30%	\$15,933.40
<b>LABOR</b>		1	\$11,781.00	\$11,781.00		\$11,781.00
<b>SALES TAX</b>		1	\$2,195.80	\$2,195.80		\$2,195.80
<b>PERFORMANCE BOND</b>		1	\$1,394.42	\$1,394.42		\$1,394.42

Hardware	\$24,397.80
Software	\$17,402.00
Material	\$0.00
Labor	\$11,781.00
Sales Tax	\$2,195.80
Shipping	\$0.00
Performance Bond	\$1,394.42
<b>Total Project Price</b>	<b>\$55,171.02</b>

## **Bill of materials – Verkada Alarm Pricing**

Item Description	Part Number	Qty	Unit List Price	Extended List	% Disc	Total Price
<b>HARDWARE</b>						
WH52 Wireless Hub	WH52-HW	3	\$599.00	\$1,797.00	30%	\$1,257.90
BP52 32-Zone Alarm Panel, North America Type B Plug	BP52-HW-NA	1	\$899.00	\$899.00	30%	\$629.30
BK22 Touchscreen Alarm Keypad	BK22-HW	5	\$399.00	\$1,995.00	30%	\$1,396.50
Backup Battery for BP52 Alarm Panel, 200WH	ACC-VBX-200WH	1	\$199.00	\$199.00	30%	\$139.30
BR32 Wireless Motion Sensor	BR32-HW	57	\$99.00	\$5,643.00	30%	\$3,950.10
<b>SOFTWARE</b>						
3-Year Advanced Video Alarms License for 1 Site	LIC-BX-MA-3Y-CAP	1	\$4,500.00	\$4,500.00	30%	\$3,150.00
<b>NETWORK CABLING</b>						
Commscope Category 6 CMR	UN884017214/10	1,000	\$0.30	\$297.53		\$297.53
Category 6 Jacks	760257310	3	\$9.11	\$27.32		\$27.32
Faceplates/SMB		3	\$3.96	\$11.88		\$11.88
Patch Cords		6	\$5.28	\$31.68		\$31.68
Ceiling wire for j-hooks		8	\$1.11	\$8.91		\$8.91
J-Hook supports		8	\$6.98	\$55.84		\$55.84
<b>INTRUSION</b>						
18/4 Wire		100	\$0.46	\$46.20		\$46.20
Ceiling wire for j-hooks		8	\$1.19	\$8.91		\$8.91
J-Hook Supports		8	\$7.44	\$55.84		\$55.84
<b>LABOR</b>						
		1	\$6,693.75	\$6,693.75		\$6,693.75
<b>SALES TAX</b>						
		1	\$712.55	\$712.55		\$712.55
<b>PERFORMANCE BOND</b>						
		1	\$461.84	\$461.84		\$461.84

Hardware	\$7,373.10
Software	\$3,150.00
Material	\$544.10
Labor	\$6,693.75
Sales Tax	\$712.55
Shipping	\$0.00
Performance Bond	\$461.84
<b>Total Project Price</b>	<b>\$18,935.34</b>

### **Assumptions / Qualifiers:**

1. By Accepting this SOW, the purchasing party agrees to payment terms of Net 30 upon receipt of invoice.
2. Customer is responsible for all costs associated with permits, easements, and / or right-of-ways.
3. All work will be performed Monday through Friday, excluding holidays, during normal working hours.
4. Bid pricing is valid for 30 days after listed bid date.